# **Promotional Tips for GVR Clubs**

# A shorter, less wordy promotional message is often more effective because:

- 1. **Captures Attention Quickly**: People have limited attention spans. A concise message gets to the point before the audience loses interest.
- 2. **Easier to Understand**: Simple messages are easier to digest and less confusing.
- 3. **Memorable**: A clear, focused message sticks in the audience's mind.
- 4. **Call to Action Stands Out**: When there's less clutter, the desired action (e.g., "Sign up now!") is more prominent.
- 5. **Mobile-Friendly**: Many people view promotions on their phones, where brevity ensures the message is fully visible without excessive scrolling.

## Here are some tips to create concise yet impactful promotional messages:

# 1. Focus on One Key Idea

• Identify the main message/benefit and stick to it. Avoid cramming in too much info.

## 2. Use Active Language

- Write in the active voice to make your message direct and engaging.
- Example: "Join us for a night of fun!" instead of "You are invited to join us for what will be a night filled with fun activities."

# 3. Highlight the Value

• Lead with what's in it for the audience—what they'll gain or why they should care.

#### 4. Write for the Skimmers

- Short sentences or phrases.
- Bullet points.
- Bold/italicized keywords to draw attention.

## 5. Cut the Fluff

Eliminate unnecessary words or phrases. Test by asking, "Does this word add value?"

## 6. Include a Strong Call to Action (CTA)

- A call to action is a clear and compelling prompt that encourages the audience to take a specific action, such as signing up, clicking a link, or making a purchase.
- Make it clear what you want the audience to do:
  - "Join the club today and be part of the fun."
  - "Don't miss out—RSVP for our next event."
  - "Lend a hand and help us grow—sign up to volunteer."

# 7. Test It Out Loud

Read your message aloud. If it feels long or clunky, refine it further.

#### 8. Use Visual Elements

Pair concise text with engaging visuals. Sometimes, an image can convey more than words.

