

AGENDA

BOARD OF DIRECTORS WORK SESSION

Wednesday, October 9, 2024, 1:00pm WC Room 2 / Zoom

Directors: Marge Garneau (President), Bart Hillyer (Vice President), Jim Carden (Secretary), Candy English (Assistant Secretary), Nellie Johnson (Assistant Treasurer), Nancy Austin, Kathi Bachelor, Dave Barker, Barbara Blake, Beth Dingman, Bev Lawless, Joe Magliola, Scott Somers (non-voting)

AGENDA TOPIC

- 1:00 **1. Call to Order / Roll Call**
- 1:05 **2. Amend / Approve Agenda**
- 1:10 3. Budget Discussion: Fee Schedule, Operating Budget, and Capital Improvement Plan and Capital Budget (Webster)
- 3:55 **4. Member Comments**
- 4:00 **5. Adjournment**



Green Valley Recreation, Inc.

Board of Directors Work Session 2025 Operations and Capital Budgets

Prepared By: Scott Somers, CEO Meeting Date: October 9, 2024

Presented By: David Webster, CFO; Scott Somers, CEO; Nellie Johnson, FAC

Chair; Jim Carden, P & E Chair

Originating Committee / Department:

FAC/P&E/Finance Department

Action Requested:

Review and discuss the Proposed 2025 Operations and Capital Budget, Five-Year Capital Plan, and 2025 Fee Schedule.

Strategic Plan Goal: Goal 4:

Cultivate and maintain a sound financial base that generates good value for our members.

Background Justification:

In July, staff and club representatives discussed and provided history and background on certain capital projects that have been completed, that are in the works, or have previously been discussed. GVR staff then met with the Planning and Evaluation Committee (P&E) on August 29, 2024, to summarize the capital planning process to date, particularly as it relates to club expansion needs. Staff facilitated a capital projects brainstorming exercise, listing all projects suggested by committee members and then asked committee members to rank/prioritize the projects. Here is the result of that exercise as well as the motion to the Board:

Receiving seven votes each:

- Install a natural gas manifold at East Center lapidary shop to replace acetylene tanks
- Expand Las Campanas fitness center east into the Cypress Room
- Continue pursuit of West Center clubs' expansion project/s

Receiving four votes each:

- Build a third tennis court at Las Campanas with a shade structure and tiered seating
- Expand the existing Santa Rita Art League studio

Receiving three votes each:

- Build a steam room at Desert Hills
- At the Pickleball Club's expense, build four more pickleball courts at Canoa Ranch
- Build a social patio at Santa Rita Springs in the existing lawn area

Receiving two votes:

- Expand the Santa Rita Springs fitness center into the adjacent staff office Receiving zero votes:
- Build a lazy river

Knop Moved / West seconded to recommend the above prioritized list of capital projects to the Board of Directors for inclusion in the 2025 budget. Passed: 7 yes / 1 no (Quast)

GVR staff developed and presented the proposed 2025 Operations Budget and Fee Schedule on September 17, 2024, and the P&E Capital Improvement Plan recommendations to the Fiscal Affairs Committee (FAC) on September 24, 2024. The FAC's recommendations to the Board are as follows:

Operations Budget and Fee Schedule

• Johnson Moved/Reynolds (Pat) seconded to increase all fees at the same rate (3%) and then round up to the next factor of 5. Use the additional revenue to offset decreases in assumed housing sales. Passed: Unanimous

Capital Improvement Plan and Budget

- Quast Moved/Reynolds seconded to remove the \$100,000 surplus assumption from the 3-year projection. Passed: 6 yes / 1 no (Reynolds)
- Johnson Moved/Reynolds seconded to take the Desert Hills (DH) steam room out of the 2025 Capital Budget Initiatives Fund and then reduce the budgeted \$299,000 for DH locker expansion (cost originally included a steam room) by \$50,000 to \$249,000.
 Passed: Unanimous
- Johnson Moved/Quast seconded to start discussions/negotiations with Clubs about an agreed upon amount(percentage) that a club will contribute for club requested capital projects. Passed: 6 yes / 1 no (Reynolds)
- Johnson Moved/Quast seconded to accept and recommend to the board, the Browning funding amount of \$1,300,102 for MRR. Passed: Unanimous
- Johnson Moved/Reynolds seconded to recommend to the board to transfer from the Emergency fund any amount over \$500,000 to Initiatives. Passed: Unanimous

Concerning the third bulleted motion under the Capital Improvement Plan and Budget, staff met with presidents of the Woodworkers, Lapidary, and Artisans clubs on October 2 to discuss and identify each of the club's willingness and ability to contribute toward the expansion of their club's dedicated space. The following lists each club's offer toward the expansion construction costs:

- Woodshop material and labor for millwork, estimated at \$125,000
- Lapidary \$30,000 to \$40,000 in funding
- Artisans \$1,000 towards materials costs to construct a new wall in the current billiards room and remove the current wall separating the billiards room and the Artisans Shop. Please note that staff believes this work can be completed in-house or at minimal contract amount and can be funded from the Operations Fund, rather than Initiatives funding, which frees up more funding from the Initiatives Fund for Woodshop and Lapidary expansions.

Fiscal Impact:

Please refer to the Proposed Budget document.

Attachments:

2025 Proposed Budget



PROPOSED 2025 BUDGET

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BUDGET MESSAGE Fiscal Year 2025

Board of Directors and Members of Green Valley Recreation:

In accordance with the Bylaws and Corporate Policy Manual (CPM) of Green Valley Recreation, Inc. (GVR), we are pleased to submit the Fiscal Year 2025 (FY2025) Budget. Included in this total budget are the Operating Budget, Fee Schedule, Capital Budget, and the Five-Year Capital Improvement Plan for fiscal years 2025-2029.

We believe this budget furthers GVR's Strategic Plan goals, Mission, and Vision by providing excellent facilities and services that create opportunities for recreation, social activities, and leisure education to enhance the quality of our members' lives, while cultivating and maintaining a sound financial base that generates good value for our members. The department directors work diligently to manage operations within budget constraints and provide a wide array of vital services to our members. This budget provides for a high level of recreation programming, planned maintenance, and necessary improvements to infrastructure, while staying within the constraints of limited resources.

With a focus on providing excellent member service, staff continue to look for opportunities to update processes, implement efficiencies, seek alternative sources of revenue, and improve service delivery and the quality of life to and for our members.

THE BUDGET PROCESS

GVR operates on a fiscal year running from January 1 to December 31. The budget process begins in August with guidelines issued to department directors and managers by the Chief Executive Officer (CEO). Departmental requests are prepared and submitted in August. The CEO and Chief Financial Officer (CFO) meet with each department manager to discuss their requests. Changes and revisions to the requests and revenue projections are incorporated into the budget which is submitted to the Board of Directors in October for consideration.

The CEO and CFO hold meetings with the Planning and Evaluation Committee, Fiscal Affairs Committee, and Board of Directors in September and October to assist with budget preparation and development. In accordance with the CPM, the Board shall have an approved budget available for execution no later than November 15 of any given year.

The basis of budgeting conforms to Generally Accepted Accounting Principles (GAAP) as required by Bylaws Article VII, Section 4. D. The 2024 projected income and expenses are included for comparison purposes (page 32) and are staff's best estimates at this time. Included with the 2025 Budget is a three-year revenue and expenditure projection for years 2026 through 2028 (pages 36-37).

The 2025 Budget that is presented includes the following functional areas:

Administrative Services: Information Technology, Sound and Lighting, Finance, Membership, Board of Directors, Nominations and Elections, Administration, Human Resources, Communications.

Field Services: Center Customer Service including Custodial.

Facilities Maintenance: Maintenance, Aquatics, Landscaping.

Recreation: Events and Entertainment, Movies, Trips and Tours, Clubs, Classes, Fitness,

Drop-In Opportunities

INTRODUCTION

Despite a decline in the real estate market resulting in significant decreases in projected revenue, GVR remains financially sound. With continued prudent fiscal management, we are confident we are in a position to proactively, effectively, and responsibly plan and prepare for the future, and will continue providing the high-value services and facilities members expect and depend upon. During the past five years, GVR has completed approximately 5.8 million dollars'-worth of projects including Maintenance Repair and Replacement (MRR) planned projects, Non-Reserve Capital projects, and Initiatives projects. These projects include the Del Sol Clubhouse renovation, East Center pool replacement, Ceramics Club expansion, Computer Club move and renovation, Glass Artists studio, Canoa Ranch pool deck replacement, West Center auditorium floor replacement, Desert Hills stage removal and floor replacement, and the new Desert Hills fitness center.

FY2025 OPERATING BUDGET

Revenue

In consideration of the economic climate and the uncertainty of the real estate market, we believe GVR's anticipated revenue assumptions for FY2025 are appropriate, especially when viewed in light of the solid revenue performance over recent years as illustrated in Figure 1:

Figure 1

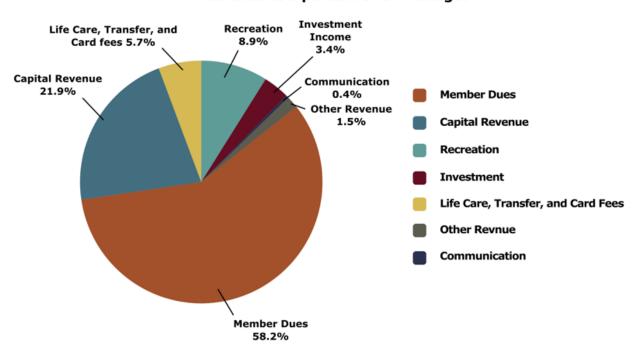
Total Revenue: Fiscal Year 2020-2025

	FY 2020 Actual	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Budget	FY 2024 Projected	FY 2025 Recommended
Member Dues	\$6,748,910	\$6,943,727	\$6,947,340	\$7,051,390	\$7,132,750	\$7,138,742	\$7,350,040
Member Fees	\$611,398	\$700,464	\$785,602	\$740,844	\$705,541	\$705,790	\$729,376
Capital Revenue	\$2,533,963	\$3,147,953	\$3,099,400	\$2,753,060	\$3,039,780	\$2,573,200	\$2,724,900
Recreation Revenue	\$378,574	\$212,685	\$401,553	\$514,095	\$485,403	\$760,186	\$1,123,718
Investment Income	\$288,038	\$291,923	\$372,078	\$456,354	\$425,458	\$489,340	\$435,000
Communication	\$163,952	\$64,159	\$43,105	\$47,478	\$47,094	\$48,919	\$48,919
Other Income	\$141,487	\$111,081	\$112,273	\$107,304	\$136,072	\$153,700	\$200,600
Total Revenue	\$10,866,321	\$11,471,993	\$11,761,351	\$11,671,065	\$11,972,097	\$11,869,877	\$12,612,553

Figure 2

Revenue Budgeted Highlights, Fiscal Year 202544

Revenue as a percent of GVR Budget



FY2025 Revenue Budget Highlights (Figure 2)

- 1. A summary of the proposed fee changes are as follows:
 - A. Member dues: 2024 rate of \$515 increases \$15 to \$530 for 2025 (3.0%).
 - B. Initial Fee: 2024 rate of \$3,000 increases to \$3,100 for 2025 (3.4%).
 - C. Membership Change Fee (MCF): 2024 rate of \$3,000 increases to \$3,100 for 2025 (3.4%).
 - D. Tenant Fees:

1 - 7 Days rate increase from \$30 to \$35
2 Weeks rate increase from \$40 to \$45
1 Month rate increase from \$45 to \$50
2 Months rate increase from \$90 to \$95
3 Months rate increase from \$130 to \$135
4 - 12 Months rate increase from \$165 to \$170

Late Fees are increased from \$20 to \$25

2. See page 33 for detailed information on proposed fee rates. The calculation of revenue is as follows:

Total member dues is based on 13,868 properties at the rate of \$530 per member household. This dues rate reflects the \$15 increase in the annual dues rate effective January 1, 2025. The following graph illustrates how GVR has been able to keep dues rates below the rates guided by the CPM. The CPM (Section 1 MEMBERSHIP & FACILITIES Subsection 1.1.2) states "In establishing annual dues, the Fiscal Affairs Committee (FAC) and the Board shall use the following formula as a starting point. The sum of 50% of the CPI (W) percentage increase / decrease through September of the current year and 50% of the Social Security percentage increases / decrease for the current year." The formula starting point guided by the CPM is 2.92% (50% of 2.63% plus 50% of 3.20%). This 2.92% applied to the current \$515 dues rate equals \$530. As depicted in Figure 3 above, annual dues remain significantly lower than if dues rates had kept up with the rates of increase over past decades.

Figure 3
Actual Member Dues vs. Dues based on CPI-W/COLA per CPM

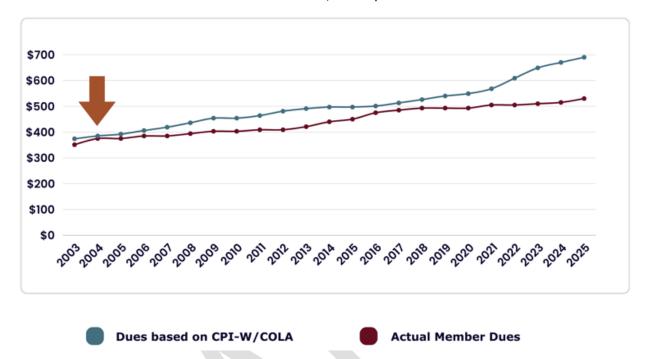


Figure 3 above shows that the last time the annual member dues were close to matching GVR policy was 2004. Since that time, the divergence has widened from a \$13 difference in 2004 to a \$145 difference in 2024 and a projected \$160 difference in 2025. See Figure 4 for past 10-years' rates.

Figure 4

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Actual Member Dues	\$475	\$485	\$493	\$493	\$493	\$505	\$505	\$510	\$515	\$530
Dues Based on CPI-W/COLA per CPM	\$501	\$513	\$526	\$540	\$549	\$568	\$609	\$649	\$670	\$690

A. Membership Change Fee:

The Membership Change Fee (MCF) rate reflects a \$100 increase to \$3,100. The 2025 MCF budget assumption is based on an estimated 861 total property transactions with no change in current policy. Staff is projecting 844 home sales in 2024. While the real estate market in our area remained resilient during the pandemic, it has trended downward over the last two years. Figure 5 is a summary of home sales for the past 7 years:

Figure 5

Home Sales 2018-2025

2018	2019	2020	2021	2022	2023	2024	2024	2025
Actual	Actual	Actual	Actual	Actual	Actual	Budget	Projected	Budget
1,204	1,126	1,109	1,267	1,095	1,005	993	844	861

The preceding 10-year average for home sales is 1,082 homes. For 2025 budget purposes, staff, upon the recommendation of the Fiscal Affairs Committee, reduced this number by 17% due to the recent decline in housing sales. There is an additional 5% reduction due to the recent implementation of House Bill 2119 that eliminates the Membership Change Fee for certain related-party transactions. Figure 6 below illustrates the long-term trend for Membership Change Fees and includes the 861 homes budgeted for 2025.

Figure 6

Home Sales: Long-Term Trend, 2015-2025



Figures 7 and 8 below depict the fact that MCF rate increases have historically outpaced the increases to dues.

Figure 7

Cumulative Dues Rate Increases vs. Cumulative MCF Rate Increases

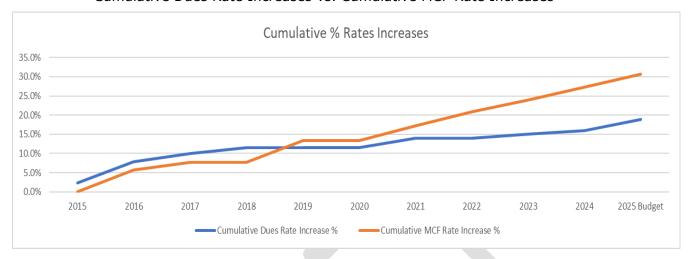


Figure 8

Historical Increases in GVR Dues and Member Change Fees, 2015-2025

					GVR						
	Dues and Member Change Fees Historical Increases										
											2025
	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>Budget</u>
Dues Rate	\$ 450	\$ 475	\$ 485	\$ 493	\$ 493	\$ 493	\$ 505	\$ 505	\$ 510	\$ 515	\$ 530
Membership Change	\$ 2,296	\$ 2,425	\$ 2,474	\$ 2,474	\$ 2,616	\$ 2,616	\$ 2,716	\$ 2,816	\$ 2,900	\$ 3,000	\$ 3,100
Dues Rate Increase %	2.3%	5.6%	2.1%	1.6%	0.0%	0.0%	2.4%	0.0%	1.0%	1.0%	2.9%
MCF Rate Increase %	0.0%	5.6%	2.0%	0.0%	5.7%	0.0%	3.8%	3.7%	3.0%	3.4%	3.3%
Dues Revenue	6,037,806	6,402,286	6,627,415	6,690,385	6,712,673	6,748,910	6,942,771	6,947,340	7,051,930	7,132,750	7,340,500
MCF Revenue	1,790,880	2,007,135	2,439,129	2,345,508	2,423,079	2,533,963	3,147,953	3,099,400	2,753,060	3,039,780	2,724,900
Cumulative Dues Rate	2.3%	7.8%	9.9%	11.6%	11.6%	11.6%	14.0%	14.0%	15.0%	16.0%	18.9%
Cumulative MCF Rate	0.0%	5.6%	7.6%	7.6%	13.4%	13.4%		20.9%			30.6%

- B. There is a \$100 rate change proposed for Initial Fees. This rate is proposed to increase to \$3,100 and the budget is based on a conservative 20 anticipated net property transactions in 2025. There are 18 projected transactions for 2024.
- C. Guest Card fees and Annual Guest Pass fees reflect the proposed changes. We believe the number of projected guest and tenant card transactions are conservative.

- D. There is a rate change proposed for Transfer Fees from \$450 to \$465. The 2025 budget includes a projected 951 properties at the proposed rate of \$465 per transfer for a grand total of \$442,215.
- E. Recreation Revenue is on a significant upswing. For 2024, this income is projected to be \$760,186 which is 57% more than budgeted. It is assumed to increase to \$1,123,718 in 2025 which is an additional 48% increase, due to significant changes improvements and expansion of programming. The 2025 budget assumes members will be participating in programs at a level higher than in the pre-pandemic years of 2018 or 2019. The program revenue budget in 2025 is offset by recreation expense contracts that generally equal 70% of the recreation revenue.
- F. The determination to increase the Membership Change Fee, Initial Fees, and annual dues is based on a balanced approach to revenue distribution.

The total anticipated revenue for 2025 is \$12,612,553, which is an increase of \$640,456 (5.4%) from the 2024 Budget (\$640,456 / \$11,972,097).

Expenditures

The FY2025 budget provides for all salaries and wages, employee benefits, operating expenditures, and non-reserve capital outlays. It also provides for significant funding to capital reserve funds.

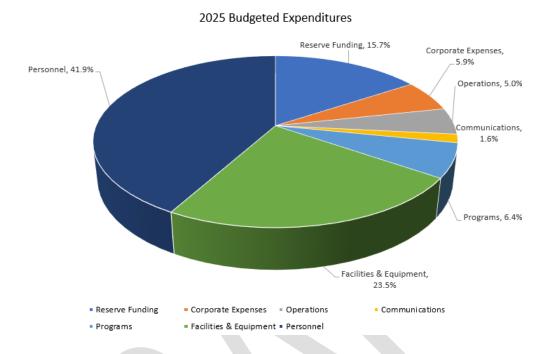
Figure 9

Total GVR Expenses 2021-2025

Expense	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024	FY 2025
Classification	Actual	Actual	Actual	Budget	Projected	Budget
Facilities	3,582,774	3,343,227	3,689,031	3,530,797	3,297,545	3,252,856
Personnel	5,376,214	5,143,126	5,015,239	5,335,903	5,462,283	5,813,526
Programs	327,080	463,890	472,846	447,071	666,249	885,896
Communications	178,432	209,141	214,478	212,126	213,655	224,900
Operations	475,835	592,522	705,331	709,064	649,339	692,800
Corporate	716,659	759,851	913,377	799,055	746,130	815,976
Total Expenses	10,656,995	10,511,758	11,010,302	11,034,016	11,035,200	11,685,954

Figure 10

Budgeted Expenditures by Category



Personnel

The 2025 personnel costs include a 2.5% aggregate increase in wages, offset with a total decrease of 5.4 full time equivalents (FTE) of staff for a total of 90.8 FTE. The personnel budget for 2025 reflects a \$477,624 (9.0%) increase and includes wage increases in accordance with the compensation plan. These personnel costs include taxes, health and dental insurance, workers compensation insurance, and other personnel related expenditures. The total budgeted personnel cost increases equal \$477,624 (9.0%) in the total wages taxes and benefits line item compared to 2024 budgeted costs. GVR anticipates a 5% increase in benefits cost rates for 2025. The total change from 2024 budgeted costs are as follows:

- A. 15.0% Net increased wages due to additional Field Services staff and 2.5% aggregate increases.
- B. 14.4% Payroll taxes increase.
- C. -18.1% Benefits decrease due to fewer staff participating and favorable renewal rates. Benefits includes 5% mid-year increase (medical, dental, life, disability, 401k, workers comp)

An important component of understanding the increases in wages for 2025 is the shift of custodial services from non-staff contractual outsourcing expenses to internal staff wages in

2025. GVR outsourced \$81,041 of custodial and aquatic services in 2024. Factoring in \$81,041 of actual contractual expenses in 2024, the net increase in wages is 13.0% rather than 15.0%. The reason for this shift is GVR's belief that in the long run, it is more economical and provides higher quality to perform these duties in-house.

Rooted in the CPM (Section 2 RESPONSIBILITIES Subsection 4.2.2.A.2), the GVR Board of Directors adopted a compensation philosophy in 2023. This philosophy is underpinned by a commitment to attracting and retaining talent while remaining firmly aligned with strategic objectives and community service mission. The organization's compensation philosophy ensures competitive, equitable pay and a focus on performance. In alignment with this philosophy, the administration worked with a compensation consultant (LHRC) who found that, in 2022, GVR paid below market across all positions and had discrepancies in pay among employees performing similar roles. In consultation with LHRC, the administration developed a multi-year, phased compensation strategy, as a one-year fix was not possible. GVR's strategy in the long term is to meet the labor market, adapt to its shifts, and incorporate performance-based considerations. Consequently, GVR ensures its compensation plan is refreshed annually to align with the local market.

Please also note that per the CPM Section 2 RESPONSIBILITIES subsection 4.2.2 Human Resources, the CEO directs the human resources of the organization. Specifically, the CEO shall: "Develop compensation packages that are competitive within Pima County and Southern Arizona" and "Maintain a climate that attracts, retains, and motivates top quality people – both paid and staff volunteers."

In 2023, the budget included \$120,000 for the first phase of pay plan implementation. This phase increased the GVR minimum wage by 25 cents to 40 cents above the state minimum wage. It also addressed a portion of the gaps in pay equity (similar pay for similar work), with minor longevity and merit increases issued. To work within the 2023 personnel budget constraints, ceilings were placed on all factors, positions, and pay. GVR's 2023 entry rate for line employees was \$14.25, 40 cents above Arizona's state minimum wage. The state minimum increased to \$14.35 on January 1, 2024, with further increments anticipated annually.

LHRC guided phase two of the compensation plan implementation. The 2024 personnel budget was designed to continue this work to meet the market by keeping the competitive margin over state minimum wage, moving closer toward market rates, and stabilizing our compensation position to retain and compete for talent. As a result, it reduced gaps where

GVR lagged in the market. Full implementation of the pay plan would have cost \$414,000 in 2024. However, using a phased approach, phase two implementation was budgeted at \$220,000; the 2024 personnel budget included this as an aggregate 5.5% increase, leaving \$194,000 to be included with the 2025 salary increases. Our 2024 pay entry rate was \$15.05, making our positions more competitive than some other organizations in the market who stayed at \$14.35 local minimum wage.

Due to the budget constraints for 2025, the full final phase of the compensation plan is not possible. Rather, an aggregate 2.5% wage rate increase is being budgeted for 2025. GVR remains committed to providing competitive and equitable pay and will continue with the market analysis for all of its employees and plans to implement the final phase in 2026.

Figure 11

Historical Summary of GVR Full-Time Equivalents (FTEs), 2015-2025

			G	۷R							
			FT	Es							
											Budget
	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
	FTE										
Information Technology	3	3	3	3	4	4	4	4	4	5	5
Administration	11	11	11	11	12	13	12	14	11	9	8
Membership Services									9	7	6
Administrative Services	14	14	14	14	16	17	16	18	24	21	19
Field Services											36.2
Recreation Services	22	23	23	23	23	23	23	23	34.4	28.2	8.6
Maintenance	13	13	13	13	14	13	13	13	12	15	15
Aquatics	6	6	6	6	6	6	7	5	5		6
Landscaping	5	5	5	5	6	6	6	7	8	6	6
Custodial	30	31	31	31	31	30	30	31	10	20	
Facility Services	54	55	55	55	57	55	56	56	35	47	27.0
Total GVR	90	92	92	92	96	95	95	97	93.4	96.2	90.8

Facilities & Equipment

The Facilities and Equipment budget for 2025 reflects a \$44,689 (1.4%) increase from the 2024 budget and a \$277,941 increase (7.9%) from the 2024 projections. To best analyze the facility operating expenses, the MRR funded expenses must be adjusted out of the total as seen in Figure 12:

Figure 12 Facilities & Equipment Budget 2021-2025

	2021 Actual	2022 Actual	2023 Actual	2024 Budget	2025 Budget
Major Projects	\$ 543,722	\$ 252,621	\$ 312,689	\$ 489,202	\$206,143
Facility Maint.	\$ 217,211	\$ 235,823	\$ 287,111	\$ 405,377	\$396,230
Total Expenses	\$ 760,933	\$ 488,444	\$ 599,800	\$894,579	\$602,373
MRR Funded	\$(188,744)	\$(61,951)	(\$77,944)	(\$371,138)	(\$191,685)
Net Facility Expenses	\$ 572,189	\$ 426,493	\$ 521,856	\$523,441	\$410,688
% Incr. (Dec.)		-25%	+22%	+0.3%	-21%

This category fluctuates depending on the types of projects that are scheduled in a given year. The 2025 budget includes custodial services being performed in-house and is adjusted for MRR activities. We therefore believe the budgeted amounts for facilities expenses are reasonable.

Corporate Expenses

The corporate expenses budget reflects an increase of \$16,921 (2.2%) when compared to budgeted costs for 2024. Conferences and training reflects a \$8,396 (24.6%) decrease from budgeted 2024 expenses. Commercial insurance includes a \$62,373 (17.6%) increase due to additional facilities and rising insurance costs. GVR is not budgeting any additional allowance for doubtful accounts. The current allowance is about \$150,000 which is a \$5,000 decrease during the 2024 fiscal year. 2025 program expenses are \$438,825 (98.2%) more than the budgeted in 2024. This increase is offset with a \$638,315 increase in Recreation Revenue. The operations expenses include a decrease of \$16,264 (2.3%) from budgeted 2024. GVR is experiencing significant inflationary increases in janitorial and pool related supplies. Investment expenses account for \$74,000 of the operations expenses. These expenses are paid directly from the reserve accounts.

Reserve Funding

The Capital Budget is summarized and included on page 34. Reserve funds include:

- A. Maintenance, Repair, and Replacement (MRR) capital budget is \$2,340,240 and is detailed below. The 2024 MRR Capital budget was \$1,740,411.
- B. MRR-B for replacement of pools and spas. The budget is detailed on page 42
- C. The Non-Reserve Capital projects amount for the 2025 budget equals a total of \$22,489 in capital projects that are funded with operational funds.
- D. The Initiatives Capital Projects budgeted for 2025 on pages 34-35.
- E. The Emergency Fund is detailed on page 43

Maintenance Repair & Replacement

A major component of the 2025 budget is funding and execution of the Maintenance Repair and Replacement reserve (MRR). This reserve account is funded annually in January as determined by the reserve study. The MRR reserve study is a budgetary tool that establishes the annual contribution to the fund and schedules work components such as replacing HVAC equipment, painting, replacing flooring, pool maintenance, etc. The study provides a 30-year financial plan for maintaining and replacing components. The Browning Reserve Group, the consulting company that manages the study, states, "Based on the 30-year cash flow projection, GVR's reserves appear adequately funded as the reserve fund ending balances remain positive throughout the replacement of all major components during the next 30 years."

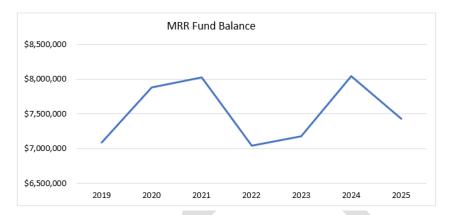
The MRR Fund is a reserve fund that is invested in a separate investment account. This account has a unique Board-approved Investment Policy Statement (IPS) that allows GVR to achieve the best return on investment while minimizing the investment risk over the long period of the reserve study.

Figure 13

GVR MRR Fund Balance Trend 2019-2024

MRR Fund Balance

2019 2020 2021 2022 2023 2024 2025 MRR Fund Balance \$ 7,085,389 \$ 7,874,717 \$ 8,025,718 \$ 7,043,208 \$ 7,175,602 \$ 8,044,393 \$ 7,429,925



Note that the budgeted MRR contribution equates to \$95.53 per household and constitutes 18.1% of the annual dues rate (\$95.53 / \$530.00). The fund contribution amount for January 2025 is \$1,300,102 which is 10.3% of the 2025 total budget. GVR has plans to spend \$2,340,240 on MRR components in 2025. GVR is committed to maintaining its assets. This is reflected in the growth of actual expenditures out of the MRR Fund:

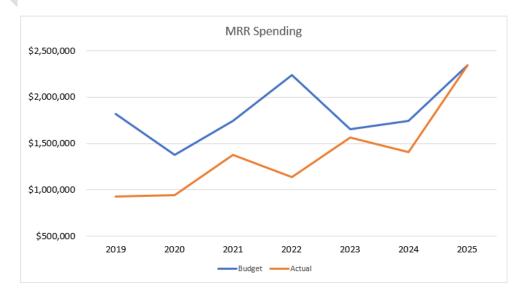
Figure 14

GVR MRR Components Spending Trend, 2019-2024

MRR Budget versus actual spending

 Budget
 \$ 1,817,094
 \$ 1,374,903
 \$ 1,746,938
 \$ 2,241,047
 \$ 1,652,638
 \$ 1,740,411
 \$ 2,340,240

 Actual
 \$ 929,174
 \$ 941,845
 \$ 1,377,108
 \$ 1,136,788
 \$ 1,565,433
 \$ 1,406,002
 \$ 2,340,240



MRR funding is budgeted at \$1,300,102 as presented by the Browning Reserve Group, and is \$79,807 more than 2023.

- A. The 2025 reserve study report has calculated the MRR reserve funding level to be 60.5%. The prior year funding level was 63.0%.
- B. The MRR funding increased \$5.87 to approximately \$95.53 per member property.

MRR-B (Pools and Spas)

The funding of MRR-B is budgeted at \$320,358 and is \$20,958 (7.0%) more than the prior year.

Non-Reserve Capital

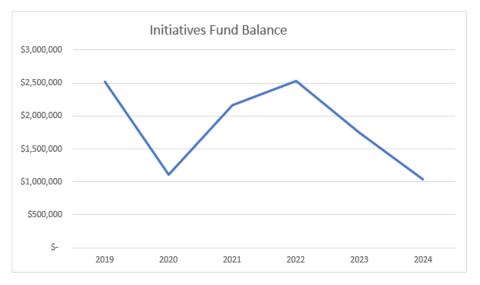
The 2024 Non-Reserve Capital Budget was \$227,000. Due to 2025 budget constraint, this budget does not include a \$100,000 allocated for non-budgeted, unplanned items, per the Capital Improvement Policy and Process.

Initiatives Reserve Fund

The Initiatives Reserve Fund is funded as prescribed by CPM Section 5.3.5 where 20% of the Membership Change Fee and 25% of Initial Fees assessed on each GVR member property sold is transferred to the Initiatives Reserve Fund on a monthly basis. Figure 15 illustrates the balance of this fund over the past five years:

Figure 15





GVR has invested over \$5.8 million in initiatives projects since 2019 that include the Pickleball Center, Del Sol Clubhouse, Glass Arts, and the new Desert Hills fitness center.

Figure 16

Initiatives Projects Ranked in Order of Priority by P&E Committee

D 0 E	6 : ::	2025
P & E	Description	2025
Ranking		Budget
	Del Sol parking lot note	\$11,000
2024	DH Ceramics Kiln Room	\$90,000
2024	WC Lobby Improvements	\$150,000
2024	Metal Shop	\$150,000
2024	DH Locker Room	\$249,335
1	EC Lapidary Gas Manifold	\$43,000
1	WC Club Expansion	\$900,000
1	LC Fitness Center Expansion	\$75,000
2	LC Third Tennis Court	
2	SRAL Lower-Level Expansion	
3	DH Steam Room	
3	CR Pickleball Courts	\$0
3	SRS Social Patio	
4	SRS Fitness Center Expansion	
	INITIATIVES CAPITAL BUDGET	\$1,668,335

Currently, based on revenue projections, the Initiatives Reserve Fund is anticipated to have enough cash to fund all these projects. This is illustrated in the Five-Year Capital Improvement Plan that is reported on page 35.

SUMMARY

The 2025 draft budget is based on a net zero surplus approach. Adjustments to the net consolidated accrual basis surplus can be seen below:

Adjustments to the Net Consolidated Accrual Basis Surplus

\$1	2,612,553
<u>(\$1</u>	1,685,954)
\$	926,599
(\$	22,489)
(\$	278,400)
(\$	547,770)
(\$	320,358)
(\$	1,300,102)
\$	200,000
\$	1,268,520
<u>\$</u>	74,000
\$	0
	(\$1 \$ (\$ (\$ (\$ \$ \$ \$ \$

The amounts to determine the zero-balance budget are also listed at the bottom of page 31.

The total anticipated expenditures for 2025 are \$11,685,954 which is an increase of \$651,938 (5.9%) from the 2024 Budget (\$651,938 /

DEPARTMENT DETAILS

Facilities Maintenance Department

The Facilities Department is responsible for maintaining and improving GVR's physical infrastructure, ensuring that all facilities are safe, well-maintained, and fully operational. The department oversees the planning and execution of maintenance, repair, and capital improvement projects to enhance the quality of services for members.

Significant 2024 Accomplishments

- Cost-saving measures, for example:
 - Changed hardware supply vendors from Grainger to Home Depot and others saving \$10,000 annually
 - Brought management of first-aid supplies and equipment in-house, saving over \$25,000 annually
 - Some MRR projects and operations maintenance projects are being done inhouse by skilled maintenance staff reducing contract labor expenses
 - Examples: painting, HVAC, welding, electrical, and roof coating.

Budget Highlights

• Custodial Services are to be performed in-house in 2025. This division has moved under the Field Services Department.

Figure 17

GVR Facilities Maintenance Personnel 2022-2025

Positions	FY 2022	FY 2023	FY 2024	FY 2025	
	Actual	Actual	Budget	Budget	
Maintenance	13	12	15	15	
Landscaping	7	8	6	6	
Aquatics	5	5	6	6	
Total Personnel	25	25	27	27	

Figure 18

Facilities Maintenance Summary of Expenditures, 2022-2025

Туре	FY 2022	FY 2023	FY 2024	FY 2025
Salaries & Wages	1,032,629	1,016,388	1,212,042	1,287,790
Taxes	77,213	75,736	86,182	103,023
Benefits	302,540	283,614	333,598	214,222
Other Operating Costs	3,478,971	3,842,612	3,493,485	3,483,993
Total Expenditures	\$4,891,353	\$5,217,935	\$5,125,308	\$5,089,028

Other Operating Costs

Depreciation

Permits & Inspections (5061)	\$10,643
Pool and kitchen permits as required by the Pima County Health Department	•
Contracts (5125)	\$155,000
Maintenance contracts with external vendors that include fire response, pest	control,
alarms, elevator, document shredding,	
Repair & Maintenance (5155)	\$193,000
Supplies and services for facilities repair and maintenance including electrical	l, painting,
plumbing, and pool maintenance costs.	
Utilities (5195-5210) \$1,08	31,000
Water (\$99,000), electricity (\$400,000), natural gas (\$540,000), and waste	
management (\$42,000)	
Vehicles (5001-5002)	\$100,000
Fleet of 23 vehicles including trucks and trailers. Gasoline (\$55,000), and report of the control of the contro	pairs and
maintenance (\$45,000)	
Operating Supplies (5166) \$34	7,000
Pool supplies and chemicals (\$230,000), maintenance supplies such as filters	s, lights,
electrical supplies, sprinkler supplies (\$75,000) and landscaping supplies (\$4	2,000)
Signage (5062)	\$10,000
Signs for Las Campanas, the Del Sol clubhouse, and other centers	

GAAP required for the expense of fixed tangible assets that are declining in value

\$1,268,520

Administrative Services

GVR's Administrative Services Department encompasses a range of critical functions, including member services, human resources, finance, administration, governance, communications, information technology, and risk management. This department ensures efficient operations, supports organizational governance, and provides essential services that enhance member experience and internal operations.

Significant 2024 Accomplishments

- Launched a new GVR website
- Consolidated audio/visual services under the Information Technology Department
- Developed company-wide and departmental training programs for managers and staff members
- Evaluated contracts and relationships with existing vendors to maximize outcomes while minimizing costs
 - Example: lowered annual payroll software expenses (\$30,000) while adding comprehensive training programs
- Provided outreach to the Green Valley community. For example, our Membership team is an invited guests for Green Valley Sahuarita Association of Realtors meetings educating local real estate agents about GVR.
- Optimized printing costs by engaging local vendors, improving quality and turnaround while reducing costs by 20%

Figure 19

Administrative Services Personnel, 2022-2025

Positions	FY 2022	FY 2023	FY 2024	FY 2025
	Actual	Actual	Budget	Budget
Information Technology	4	4	5	5
Administration (Finance, HR,	14	11	9	8
Communications, Admin)				
Membership	0	9	7	6
Total Personnel	18	24	21	19

Figure 20

Administrative Services Summary of Expenditures, 2022-2025

Туре	FY 2022	FY 2023	FY 2024	FY 2025
	Actual	Actual	Budget	Budget
Salaries & Wages	\$1,123,947	\$1,234,350	\$1,285,524	\$1,461,787
Taxes	\$82,241	\$91,242	\$100,419	\$114,894
Benefits	\$277,772	\$289,536	\$303,933	\$288,138
Other Operating Costs	\$1,268,385	\$1,412,762	\$1,295,703	\$1,297,929
Total Expenditures	\$2,752,345	\$3,027,890	\$2,985,579	\$3,162,748

Other Operating Costs - Administrative

IT- Repair & Maintenance of Card Readers (5153)		\$20,000
Card readers - boopers on doorways		
IT-Lines and Service (5102)	\$82,000	
Telecom and internet		
IT- Software Maintenance (5127)	\$127,041	
Software subscriptions, TEI, Microsoft		
IT- Network Maintenance and Repair (5154)	\$10,00	00
Computer hardware repair and maintenance		
Finance - Professional Services (5063)	\$28,000	
Annual audit and tax return		
Board of Directors (5069)	\$50,000	
Elections, consultants		
Nomination and Elections- Professional Services (506	53)	\$6,500
Candidate recruitment, candidate forums		
HR- Payroll Processing Fees (5059)	\$41,200	
Payroll services Paycom		
HR- Procurement (5026)	\$5,000	
Drug testing and background checks		
Communications- Printing (5140)	\$72,000	
Recreation catalogs, clubs catalog, monthly newsletters	, governance d	ocs
Communications -Events and GVR promotion (5050)	\$16	,000
KVGY print and radio, social media ads, and magazine li	sting	
Communications - Dues and Subscriptions (5065)	\$8,	,700
Mailchimp for eblast, online publications		

Administration - Real Estate Taxes (5066)	\$40,000
Assuming everytions not approved	

Assuming exemptions not approved

Taxes on personal property

5% midyear increase expected

Fees related to reserve accounts and JPM long- and short-term operating accounts

Includes dues mailing

Fees charged to GVR for accepting payment by credit card

Field Services

Field Services is a new division that combines custodial, Recreation Services Attendant (RSA), and Center Operations Assistant (COA) staff members into one group. This new approach separates Recreation and Field Services into two divisions and removes custodial from the Facilities Department. Field Services staffers will be cross trained and able to perform various roles, maximizing efficiency and quality. In 2025, Field Services team members will again be assigned to GVR centers – a change from the "zones" approach of 2024. This should result in greater accountability and "pride of ownership" ensuring GVR facilities are kept up to the high standard that members expect.

Budget Highlights

All field services personnel costs are grouped to this division including RSAs, COAs, and custodial personnel.

Figure 21

Field Services Personnel 2022-2025

31 10) 20	5.3
24		
0 0	0	30.9
-		
	Actual Actu 0 0	Actual Actual Budget 0 0 0

Figure 22

Field Services, Summary of Expenditures 2022-2025

Туре	FY 2022	FY 2023	FY 2024	FY 2025
	Actual	Actual	Budget	Budget
Salaries & Wages	\$846,983	\$200,001	\$131,198	\$1,431,260
Taxes	\$66,810	\$16,107	\$10,727	\$114,501
Benefits	\$170,860	\$19,421	\$36,066	\$210,532
Other Operating Costs	\$112,480	\$175,296	\$341,402	\$164,130
Total Expenditures	\$1,197,133	\$410,825	\$519,393	\$1,920,423

Other Operating Costs

Operating Supplies (5166)	\$115,000
Custodial supplies	
Conferences and Training (5029)	\$4,550
Supervisor training, Internation Sanitary Supply Associat	ion (ISSA) Conference
Maintenance Contracts (5125)	\$10,000
Window Cleaning	
Equipment- New (5181)	\$4,000
Floor cleaning machines	

Recreation Services Department

Recreation Services is responsible for supporting clubs and delivering all programs and events including concerts, dinner and a dance, leisure education, personal training, tours, movies, and other free events. In 2024, new approaches in response to member polls and post-event surveys were successful. This success is showcased by a projected 48% increase in revenue compared to 2023 (actual) and the 2025 revenue goal is a 120% increase from 2023 (actual).

Significant 2024 Accomplishments

Thanks to a resurgence in classes, events, and personal training - a direct result of new staffing in key positions - the Recreation Department is projected to complete 2024 with very favorable numbers.

- Leisure Education class attendance, thru September of each year, is up 34% in 2024 over 2023. This is due to a large number of new classes including cybersecurity, astronomy, several cooking classes, AARP safe driving classes, and additional offerings in arts/crafts, fitness, and language classes.
- Event attendance- concerts, dances, smaller gatherings and tours is up 19% thru
 September. Staff are offering additional 'paint and sip' type events in addition to day trips to local wineries and baseball games.
- Personal training activity is up 83% in 2024. This program has grown extensively due to upgraded facilities at Desert Hills and improved facilitation by staff.

Figure 23

Recreation Servies Personnel 2022-2025

Positions	FY 2022	FY 2023	FY 2024	FY 2025
	Actual	Actual	Budget	Budget
Recreation	23	34.4	28.2	8.6
Total Personnel	23	34.4	28.2	8.6

Figure 24

Recreation Services, Summary of Expenditures, 2022-2025

Туре	FY 2022 Actual	FY 2023 Actual	FY 2024 Budget	FY 2025 Budget
Salaries & Wages	\$920,763	\$1,386,893	\$1,419,049	\$472,450
Taxes	\$70,303	\$105,600	\$126,304	\$37,796
Benefits	\$171,516	\$296,350	\$290,858	\$77,132
Other Operating Costs	\$525,035	\$581,988	\$567,613	\$915,427
Total Expenditures	\$1,687,617	\$2,370,831	\$2,403,824	\$1,502,805

Other Operating Costs

Recreation Contracts (5040) \$697,686

Expenses directly related to recreation revenue: Concerts (\$217,800)

"Personal Trainers" (\$67,500) class instructors (\$273,000) tours (\$139,386)

Food and Catering (5070) \$79,290

Event food and catering, concerts, paint and sip

Rentals (5080) \$5,400

Sixteen paid movies and two free outdoor movies

Event Supplies (5045) \$25,200

Supplies for free events (\$6,000) supplies for concerts, dinners and dance such as table cloths, décor, set ups (\$19,200)

Repair and Maintenance- Equipment (5152) \$37,000

Monthly maintenance contracts for fitness equipment



CLOSING

GVR provides important services to a unique population of approximately 22,344 members in Green Valley Arizona. Our lean ratio of one staff position to every 246 members demonstrates how we strive to make every dollar count. GVR continues to focus on providing excellent customer service and improving service delivery while minimizing costs. The past year, it has been challenging to balance and prioritize the needs of our organization with the limited resources available. In developing the FY2025 Budget, we have made every attempt to find savings while keeping our 2022-26 Five-Year Strategic Plan as our guide. As we enter the next fiscal year, we will again need to closely monitor revenues and expenditures to ensure that revenues are coming in as budgeted and make any necessary expenditure adjustments throughout the year. We are confident that staff will continue to meet this challenge. The budget process is a team effort and reflects many hours of hard work on the part of staff, Planning and Evaluation Committee members, Fiscal Affairs Committee members, and the GVR Board of Directors. We extend special thanks for the hard work of staff and the management team, particularly David Webster, CFO, in developing the FY2025 Budget. In summary, this 2025 Budget accomplishes the Bylaws requirement that GVR "shall be guided by the actual expense of operating the recreational facilities of the corporation, including a reasonable reserve for capital replacements with the objective of operating the facilities on a self-sustaining basis." This budget is a solid foundation to keep GVR fiscally strong and responsive to its members.

Scott Somers, CEO

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GVR Budget Worksheet GVR Summary

GVR	2025 Budget	2025 112
	Full Time Equivalents	Budget 91
	Head Count	104
	Member Dues	7,350,04
	LC,Trans., Crd Fees.	729,37
	Capital Revenue	2,724,90
	Membership Revenue	10,804,31
	Programs Instructional	643,711 480,00
4	Recreational Revenue	1,123,71
Revenue	Investment Income	435,00
5		405,00
8	Advertising Income Cell Tower Lease Inc.	48,91
e	Comm. Revenue	48,91
r	Other Income	173,10
	Facility Rent/Leases	27,50
	Café Sales Income	
	Contributed Income	
	Other Revenue	200,60
	Total Operating Revenue	12,612,55
	Major ProjRep. & Maint.	206,143
	Facility Maintenance	396,23
	Fees & Assessments	2,00
	Utilities	1,081,000
	Depreciation	1,268,520
	Furniture & Equipment	198,96
	Vehicle Expenses	100,000
	Facilities & Equipment	3,252,856
	Wages Payroll Taxes	4,653,287 370,215
	Benefits	790,024
	Personnel	5,813,526
	Food & Catering	92,310
	Recreation Contracts	712,08
S	Bank & Credit Card Fees	81,50
=xpenses	Program	885,896
Ë	Communications Printing	109,900
9	Advertising	97,000
×	Communications	224,90
ш	Supplies	547,100
	Postage	19,500
	Dues & Subscriptions	14,900
	Travel	9,700
	Other Operating Expense	101,600
	Operations Technology	692,800
	Information Technology Professional Fees	137,043
	Commercial Insurance	170,500 417,185
	Taxes	53,000
	Conferences & Training	25,750
	Employee Recognition	12,500
	Marketing Expenses	
	Corporate Expenses	815,97
	Total OperatingExpenses	11,685,95
Net	Gross surplus(Rev-Exp)/ Net Cash Flow Unrea. Gain/Loss on Invest.	926,599
Z	Accrual Basis Net from Operations	926,599
	Subtract:	220,35
S	Non-Reserve Capital Projecs	(22,489
35	Income From Reserve Funds	(278,400
ñ	Reserved Funding/Initiatives	(547,770
4	MRR B (Pools & Spas)	(320,35
S	Del Sol Clubhouse	
S	Reserve Funding/MRR A	(1,300,10)
0	Cash Basis Change in Net Assets Net of F	(1,542,520
<u>.</u>	Add Back: MRR Operating Expenses.	200,000
	Depreciation	1,268,520
D.		
Adj. to Cash Basis	Expenses from Reserve Funds	74,000

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2025 Budget page 34 - GVR Summary - FOR INTERNAL USE ONLY

GVR Budget	Worksheet GVR	Summary
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· State of the same of the same of the	2022	2023	2024	2024	2025	1.4			
2025 Budget	112	112	112	2024 revised projection	112	2025 Budge		2025 Budge	
Full Time Equivalents	Actual 83	Actual 95	Budget 99	96	Budget 91	Projec	ted	Budge	ted
Head Count	103	113	117	109	104				
Member Dues	6,947,340	7,051,930	7,132,750	7,138,742	7,350,040	211,298	3.0%	217,290	3.0%
LC,Trans., Crd Fees.	785,602	740,844	705,541	705,790	729,376	23,586	3.3%	23,835	3.4%
Capital Revenue Membership Revenue	3,099,400 10,832,342	2,753,060 10,545,834	3,039,780	2,504,200 10,348,732	2,724,900 10,804,316	220,700 455,584	8.8%	(314,880) (73,755)	-10.4%
Programs	90,824	108,503	92,403	300,186	643,718	343,532	114.4%	551,315	596.6%
Instructional	310,729	405,592	393,000	460,000	480,000	20,000	4.3%	87,000	22.1%
Recreational Revenue	401,553	514,095	485,403	760,186	1,123,718	363,532	47.8%	638,315	131.5%
Investment Income	372,078	456,354	425,458	489,340	435,000	(54,340)	-11.1%	9,542	2.2%
Advertising Income	-	- 11 22		-					
Cell Tower Lease Inc.	43,105	47,478	47,094	48,919	48,919	0	0.0%	1,825	3.9%
Other Income	43,105	47,478	47,094	48,919 128,700	48,919 173,100	44,400	0.0%	1,825 82,028	3.9% 90.1%
Facility Rent/Leases	91,111 21,163	86,482 20,822	91,072 20,000	25,000	27,500	2,500	10.0%	7,500	37.5%
Café Sales Income	-	-	25,000	-				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Contributed Income	111111-1111			- 1	Service Control			1 11.11	
Other Revenue	112,273	107,304	136,072	153,700	200,600	46,900	30.5%	64,528	47.4%
Total Operating Revenue	11,761,351	11,671,065	11,972,098	11,800,877	12,612,553	811,676	6.9%	640,455	5.3%
	5								
Major ProjRep. & Maint.	252,621	426,871	489,202	362,831	206,143	(156,688)	-43.2%	(283,059)	-57.9%
Facility Maintenance Fees & Assessments	235,823 15,423	408,591 14,905	405,252 5,000	257,235 2,000	396,230 2,000	138,995	54.0%	(9,022)	-2.2% -60.0%
Utilities	951,134	1,081,395	989,399	1,096,814	1,081,000	(15,814)	-1.4%	91,601	9.3%
Depreciation	1,595,311	1,362,706	1,275,000	1,254,412	1,268,520	14,108	1.1%	(6,480)	-0.5%
Furniture & Equipment	204,662	298,233	268,944	214,585	198,963	(15,622)	-7.3%	(69,981)	-26.0%
Vehicle Expenses Facilities & Equipment	88,254 3,343,227	96,330 3,689,031	98,000 3,530,797	109,669 3,297,545	100,000 3,252,856	(9,669) (44,689)	-8.8% -1.4%	2,000 (277,941)	2.0% -7.9%
Wages	3,924,322	3,837,632	4,047,813	4,400,816	4,653,287	252,471	5.7%	605,474	15.0%
Payroll Taxes	296,565	288,685	323,634	352,065	370,215	18,150	5.2%	46,581	14.4%
Benefits	922,239	888,922	964,455	731,001	790,024	59,023	8.1%	(174,431)	-18.1%
Personnel	5,143,126	5,015,239	5,335,902	5,483,883	5,813,526	329,643	6.0%	477,624	9.0%
Food & Catering Recreation Contracts	26,193 375,954	30,936 368,360	21,386 348,685	41,249 548,500	92,310 712,086	51,061 163,586	123.8% 29.8%	70,924 363,401	331.6% 104.2%
Bank & Credit Card Fees	61,743	73,550	77,000	76,500	81,500	5,000	6.5%	4,500	5.8%
Program	463,890	472,846	447,071	666,249	885,896	219,647	33.0%	438,825	98.2%
Communications	107,705	104,443	96,023	105,793	109,900	4,107	3.9%	13,877	14.5%
Printing	82,151	81,655	103,183	89,159	97,000	7,841	8.8%	(6,183)	-6.0%
Advertising Communications	19,285 209,141	28,380 214,478	12,920 212,126	18,703 213,655	18,000 224,900	(703) 11,245	-3.8% 5.3%	5,080 12,774	39.3%
Supplies	418,998	547,041	557,458	505,574	547,100	41,527	8.2%	_	-1.9%
Postage	18,212	17,587	17,921	21,825	19,500	(2,325)	-10.7%	1,579	8.8%
Dues & Subscriptions	15,623	13,564	17,091	14,153	14,900	747	5.3%	(2,191)	-12.8%
Travel Other Operating Expense	9,163 130,526	2,340 124,799	10,945 105,649	3,858 103,929	9,700	5,842 (2,329)	151.4% -2.2%	(1,245) (4,049)	-11.4% -3.8%
Operations	592,522	705,331	709,064	649,339	692,800	43,462	6.7%	(16,264)	-2.3%
Information Technology	88,338	161,641	136,781	144,978	137,041	(7,937)	-5.5%	260	0.2%
Professional Fees	239,207	304,543	213,816	148,670	170,500	21,830	14.7%	(43,316)	-20.3%
Commercial Insurance	338,380	340,565 77,862	354,812	376,495	417,185	40,690	10.8%		17.6%
Taxes Conferences & Training	53,308 26,507	77,862 14,894	33,000 34,146	54,623 7,322	53,000 25,750	(1,623) 18,428	-3.0% 251.7%	20,000 (8,396)	60.6% -24.6%
Employee Recognition	14,111	13,872	21,500	14,042	12,500	(1,542)			-41.9%
Marketing Expenses		- 12.	5,000						
Corporate Expenses	759,851	913,377	799,055	746,130	815,976	69,846	9.4%	16,921	2.1%
Total OperatingExpenses	10,511,758	11,010,302	11,034,015	11,056,800	11,685,954				
Gross surplus(Rev-Exp)/ Net Cash Flow	1,249,594	660,763	938,083	744,077	926,599				
Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations	1 340 504	660 767	020.00-	744 077	026.500				
Subtract:	1,249,594	660,763	938,083	744,077	926,599				
Non-Reserve Capital Projecs	(196,930)	(47,980)	(227,000)	(3,314)	(22,489)				
Income From Reserve Funds	(295,153)	(296,663)	(259,068)	(281,110)	(278,400)				
Reserved Funding/Initiatives	(623,580)	(559,835)	(610,956)	(502,855)	(547,770)				
MRR B (Pools & Spas)	(270,472)	(299,400)	(299,400)	(299,400)	(320,358)				
Del Sol Clubhouse Reserve Funding/MRR A	(1,132,047)	(1,169,946)	(50,000) (1,220,295)	(50,000)	(1,300,102)				
Cash Basis Change in Net Assets Net of F	(1,268,588)	(1,713,061)	(1,728,636)	(1,612,897)	(1,542,520)				
Add Back:			*******						
MRR Operating Expenses.	61,951	283,441	371,136	191,685	200,000				
Depreciation	1,551,939	1,362,706	1,275,000	1,254,412	1,268,520				
Expenses from Reserve Funds Cash Basis Net Surplus (Deficit)	83,297 428,599	79,187 12,273	82,500	75,000 (91,800)	74,000				
				,,					

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BUDGET 2025 - GVR Summary - FOR INTERNAL USE ONLY

Fee Schedule 3			2024					2025	
Year Forecast			#	В	Budgeted			#	
	<u> </u>	Fee	Transact.	F	Revenue	⊢	Fee	Transact.	Revenue
4000 - Annual Dues per Household	\$	515	13,850	\$	7,132,750	\$	530	13,868	\$ 7,350,040
Life Care, Transfer, Tenant & Addl Card Fees									
4004 - Annual Life Care Member Dues	\$	515	48	\$	24,720	\$	530	48	\$ 25,440
4005 - Transfer Fee (Resale)	\$	450	957	\$	430,650	\$	465	951	\$ 442,215
	\$	75	1,400	\$	105,000	\$	80	1,400	\$ 112,000
4007 - Guest Card Fees	\$	10	400	\$	4,000	\$	15	400	\$ 6,000
				\$	109,000				
1-7 Days	\$	30	60	\$	1,800	\$	35	60	\$ 2,100
2 Weeks	\$	40	72	\$	2,880	\$	45	72	\$ 3,240
1 Month	\$	55	282	\$	15,510	\$	60	282	\$ 16,920
2 Months	\$	90	220	\$	19,800	\$	95	220	\$ 20,900
3 Months	\$	130	258	\$	33,540	\$	135	258	\$ 34,830
4-12 Months	\$	165	385	\$	63,525	\$	170	385	\$ 65,431
4009 - Tenant Fees			1,277	\$	137,055			1,277	\$ 143,421
	1.								
4103 - Additional Card Fees	\$	100	60	\$	6,000	\$	105	60	\$ 6,300
4206 - Membership Change Fee	\$	3,000	821	\$:	2,463,900	\$3	3,100	861	\$ 2,669,100
4204 - Initial Fee (https://www.bls.gov/)	\$	3,000	20	\$	60,000	\$3	3,100	18	\$ 55,800
Capital Revenue				\$ 2	2,523,900				\$ 2,724,900
						Ì			
Late Fees	\$	20	3,200	\$	64,000	\$	25	3,200	\$ 80,000

GVR TOTAL BUDGET			
FY 2025			
INITIATIVES CAPITAL IMPROVEMENT PLAN			
Del Sol Clubhouse Parking Lot Note	\$	11,000	
LC Fitness Expand to Cypress	\$	75,000	
East Center Lapidary Gas Manifold	\$	43,000	
West Center Club Expansion	\$	900,000	
Canoa Ranch Pickleball courts funded 100% by club	\$	-	
Desert Hills Ceramics Kiln Room Code	\$	90,000	
West Center Lobby Improvements	\$	150,000	
Metal Shop Home	\$	150,000	
Desert Hills Locker Room	\$	249,335	
TOTAL BUDGETED INITIATIVES CAPITAL PROJEC	TS		\$ 1,668,335
NON RESERVE CAPITAL PROJECTS			\$ 22,489
DESERT HILLS POOL REPLACEMENT MRR-B			\$ 1,651,539
MRR CAPITAL PROJECTS 2025 (per Reserve Study)		\$ 2,340,240
GRAND TOTAL CAPITAL BUDGETS 2025			\$ 5,682,603
2025 OPERATING BUDGET			\$ 11,685,954
GRAND TOTAL BUDGETS - 2025			\$ 17,368,557

GVR 8/31/2024 Cash Funding Projections

Α	II Amounts Are Projections	_				_		_			
1	nitiatives		2025		2026		2027		2028		2029
ır		٠,	1 022 544	٠	117,427	بے	734,749	٠,	42,651	٠	188,382
	Beginning Balance Funding From Operations Revenue	\$ \$	1,033,544 547,770	\$	603,855	\$ \$	637,440	\$ \$	682,338	\$ \$	682,338
	Additional GVR Funding (Surplus)	۶ \$	347,770	\$	005,655	\$	657,440	\$	002,330	\$	002,330
	= : : :	\$ \$	120 160	Ş	-	Ş	-	Ş	-	Ş	-
	Transfer from Emergency	Ş	128,169								
	Net Investment Earnings	\$	76,279	\$	24,466	\$	61,463	\$	22,393	\$	30,896
	Projects:										
	Del Sol Clubhouse Parking Lot Note	\$	(11,000)	\$	(11,000)	\$	(11,000)	\$	(11,000)	\$	(11,000)
	DH Ceramics Kiln Room Code	\$	(90,000)								
	WC Lobby improvements	\$	(150,000)								
	Metal Shop Home	\$	(150,000)								
P & E	DH Locker room	\$	(249,335)								
Priority											
1	LC Fitness Expand to Cypress	\$	(75,000)								
1	EC Lapidary Gas Manifold	\$	(43,000)								
1	WC Club Expansion - Lapidary	Š	(900,000)								
1	WC Club Expansion - Woodworking	•	(,,			\$	(1,000,000)				
2	LC Third Tennis Court					Ś	(380,000)				
2	SRAL Lower Level Expansion					7	(300,000)	Ś	(385,000)		
	DH Steam Room	\$		1	.00% club funded			Ą	(383,000)		
3		\$ \$	-	¥ [.00% club lui lueu						
3	CR Pickleball Courts	\$	-					_			
3	SRS Social Patio							\$	(126,000)		
4	SRS Fitness Center Expansion	_						\$	(37,000)		
	Total for the Year	_\$	(1,668,335)	\$	(11,000)	\$	(1,391,000)	\$	(559,000)	\$	-
	Ending Balance	\$	117,427	\$	734,749	\$	42,651	\$	188,382	\$	890,616
M	laintenance Repair & Replacement										
	Beginning Balance	\$	7,773,801	\$	7,429,925	\$	7,483,197	\$	7,270,245	\$	7,745,409
	Annual Funding (per Reserve Study)	\$	1,300,102	\$	1,356,006	\$	1,414,314	\$	1,475,130	\$	1,538,561
	Additional Funding										
	Net Investment Earnings (actual IPS rate) Projects:	\$	696,263	\$	655,387	\$	356,962	\$	572,295	\$	581,732
	Per Reserve Study	\$	(2,340,240)	\$	(1,958,122)	\$	(1,984,228)	\$	(1,572,260)	\$	(2,031,701)
	Ending Balance	\$	7,429,925	\$	7,483,197	\$	7,270,245	\$	7,745,409	\$	7,834,001
M	IRR Part B - Pools and Spas										
	Beginning Balance	\$	1,244,169	\$	4,267	\$	359,084	\$	752,332	\$	1,168,522
	Funding	\$	320,358	\$	335,022	\$	351,774	\$	351,774	\$	351,774
	Additional Funding										
	Net Investment Earnings	\$	91,279	\$	19,795	\$	41,474	\$	64,417	\$	88,699
	East Center Pool	_	(4 em ·								
	DH Pool (or other pool)	\$	(1,651,539)	_		_		_			
	Ending Balance	\$	4,267	\$	359,084	<u>\$</u>	752,332	\$	1,168,522	\$	1,608,995
Sı	ubtotal Capital Projects Reserves	\$	7,551,620	\$	8,577,030	\$	8,065,227	\$	9,102,313	\$	10,333,611
Ei	mergency										
	Beginning Balance	\$	628,069	\$	531,000	\$	558,000	\$	586,000	\$	615,000
	Annual Funding	\$	· -	\$	· -	\$	· -	\$	´-	\$	· -
	Transfer to Initiative	\$	(128,069)					,		,	
	Net Investment Earnings	Ś	31,000	\$	27,000	\$	28,000	\$	29,000	\$	31,000
	Projects:	Ψ.		7	_,,000	Ψ.	20,000	+	_5,550	+	22,000
	Ending Balance	\$	531,000	\$	558,000	\$	586,000	\$	615,000	\$	646,000
	Total Board Designated Funds	<u></u>	8,082,619	Ś	9,135,029	<u>_</u>	8,651,227	<u>\$</u>	9,717,313	Ś	10,979,611
	roun board besignated runus	7	3,002,013	Υ	2,133,023	<u> </u>	0,031,227	Υ.	2,1 11,313	γ.	10,57 5,011

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GVR Budget Worksheet GVR Summary

	2025	2026	2027	2028	2026	2027	2028
2025 Budget & 3 Year	112	Projected	Projected	Projected		cted % Inc	
Forecast	Budget	Forecast	Forecast	Forecast		% Increas	
Full Time Equivalents	91	88	88	88			
Head Count	104	107	107	107	2.00%	2.25%	2.25%
Member Dues	7,350,040	7,501,140	7,652,700	7,735,035	5.1%	2.0%	1.1%
LC,Trans., Crd Fees.	729,376	736,043	761,805	792,277	2.5%	3.5%	4.0%
Capital Revenue	2,724,900	3,005,100	3,171,200	3,399,500	15.7%	5.5%	7.2%
Membership Revenue	10,804,316	11,242,283	11,585,705	11,926,812			100-20-20-20
Programs	643,718	675,904	723,217	788,307	5.0%	7.0%	9.0%
Instructional Recreational Revenue	480,000	629,227	660,688	706,937	3.0%	5.0%	7.0%
	1,123,718	1,305,131	1,383,906	1,495,243	2.00/	2.00/	2.00/
Investment Income	435,000	443,700	452,574	461,625	2.0%	2.0%	2.0%
Advertising Income	-	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	-	1 .			Marchine School
Cell Tower Lease Inc.	48,919	48,458	48,458	48,458	0.0%	0.0%	0.0%
Comm. Revenue	48,919	48,458	48,458	48,458			
Other Income	173,100	83,878	85,975	88,554	2.0%	2.5%	3.0%
Facility Rent/Leases Café Sales Income	27,500	28,768	29,631	30,520	3.0%	2.0%	2.0%
Contributed Income			.11		0.0%	0.0%	0.0%
Other Revenue	200,600	112,646	115,606	119,074	0.070	0.070	0.070
Total Operating Revenue	12,612,553	13,152,218	13,586,248	14,051,212	4.3%	7.7%	11.4%
Major ProjRep. & Maint.	206,143	210,266	214,997	219,834	2.0%	2.3%	2.3%
Facility Maintenance	396,230	404,155	413,248	422,546	2.0%	2.3%	2.3%
Fees & Assessments	2,000	2,040	2,086	2,133	2.0%	2.3%	2.3%
Utilities Depreciation	1,081,000 1,268,520	1,102,620 1,293,890	1,127,429 1,323,003	1,152,796 1,352,771	2.0%	2.3%	2.3%
Furniture & Equipment	198,963	202,942	207,508	212,177	2.0%	2.3%	2.3%
Vehicle Expenses	100,000	104,000	108,160	112,486	4.0%	4.0%	4.0%
Facilities & Equipment	3,252,856	3,319,913	3,396,431	3,474,744			
Wages	4,653,287	4,739,419	4,881,602	5,003,642	4.0%	3.0%	2.5%
Payroll Taxes	370,215	385,024	396,574	406,489	4.0%	3.0%	2.5%
Benefits	790,024	829,525	862,706	897,214	5.0%	4.0%	4.0%
Personnel	5,813,526	5,953,967	6,140,882	6,307,344			
Food & Catering	92,310	94,156	96,275	98,441	2.0%	2.3%	2.3%
Recreation Contracts	712,086	740,569	777,598	816,478	4.0%	5.0%	5.0%
Bank & Credit Card Fees	81,500	83,130	85,000	86,913	2.0%	2.3%	2.3%
Program	885,896	917,856	958,873	1,001,832			
Communications	109,900	112,098	114,620	117,199	2.0%	2.3%	2.3%
Printing Advertising	97,000 18,000	98,940 18,360	101,166 18,773	103,442 19,195	2.0%	2.3%	2.3%
Communications	224,900	229,398	234,559	239,837	2.0%	2.576	2.370
Supplies	547,100	558,042	570,598	583,436	2.0%	2.3%	2.3%
Postage	19,500	19,890	20,338	20,795	2.0%	2.3%	2.3%
Dues & Subscriptions	14,900	15,198	15,540	15,890	2.0%	2.3%	2.3%
Travel	9,700	9,894	10,117	10,344	2.0%	2.3%	2.3%
Other Operating Expense	101,600	103,632	105,964	108,348	2.0%	2.3%	2.3%
Operations	692,800	706,656	722,556	738,813		1	
Information Technology	137,041	139,782	142,927	146,143	2.0%	2.3%	2.3%
Professional Fees	170,500	173,910	177,823	181,824	2.0%	2.3%	2.3%
Commercial Insurance	417,185 53,000	438,045	451,186	464,721 56,520	5.0%	3.0%	3.0%
Taxes Conferences & Training	25,750	54,060 26,265	55,276 26,856	27,460	2.0%	2.3%	2.3%
Employee Recognition	12,500	12,750	13,037	13,330	2.0%	2.3%	2.3%
Marketing Expenses				-	2.0%	2.3%	2.3%
Corporate Expenses	815,976	844,811	867,105	889,999			
Total OperatingExpenses	11,685,954	11,972,601	12,320,406	12,652,568			
					i		
Gross surplus(Rev-Exp)/ Net Cash Flow Unrea. Gain/Loss on Invest.	926,599	1,179,616	1,265,842	1,398,644			
Accrual Basis Net from Operations	926 500	1 170 616	1 265 042	1 200 644			
Subtract:	926,599	1,179,616	1,265,842	1,398,644			
Non-Reserve Capital Projecs	(22,489)	(158,619)	(153,565)	(177,756)			
Income From Reserve Funds	(278,400)	(310,590)	(316,802)	(323,138)			
Reserved Funding/Initiatives	(547,770)	(604,025)	(637,411)	(683,300)			
MRR B (Pools & Spas)	(320,358)	(302,394)	(305,418)	(308,472)			
Del Sol Clubhouse							
Reserve Funding/MRR A	(1,300,102)	(1,385,129)	(1,475,716)	(1,572,228)	100		
Cash Basis Change in Net Assets Net of F	(1,542,520)	(1,581,141)	(1,623,070)	(1,666,250)			
Add Back:							
MRR Operating Expenses.	200,000	210,000	220,500	231,525			
Depreciation	1,268,520	1,293,890	1,323,003	1,352,771			
Expenses from Reserve Funds	74,000	77,250	79,568	81,955	- 1		
Cash Basis Net Surplus (Deficit)							
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Fee Schedule 3			2024			2025			2026			2027			7	2028	
Year Forecast			#	Budgeted		#			#			#			#		
5	<u> </u>	Fee	Transact.	Revenue	Fee	Transact.	Revenue	Fee	Transact.	Revenue	Fee	Transact.	Revenue	Fee	e Transact.		Revenue
4000 - Annual Dues per Household	\$	515	13,850	\$7,132,750	\$ 230	13,868	\$ 7,350,040	\$ 540	13,891	\$ 7,501,140	\$ 220	13,914	\$ 7,652,700	\$	555 13,937	١.	\$ 7,735,035
Life Care, Transfer, Tenant & Addl Card Fees																	
4004 - Annual Life Care Member Dues	Ş	515	48	\$ 24,720	\$ 530	48	\$ 25,440	\$ 540) 48	\$ 25,920	\$ 550) 48	\$ 26,400	s	555	48 \$	26,640
4005 - Transfer Fee (Resale)	\$	450	957	\$ 430,650	\$ 465	951	\$ 442,215	\$ 465	1,026	\$ 477,090	\$ 465	1,061	\$ 493,365	s	465 1,1	1,121 \$	521,265
	\$	75	1,400	\$ 105,000	\$ 80	1,400	\$ 112,000	\$ 80	1,400	\$ 112,000	\$ 80	1,400	\$ 112,000	Ş	80 1,4	1,400 \$	112,000
4007 - Guest Card Fees	ş	10	400	\$ 4,000	\$ 15	400	\$ 6,000	\$ 15	5 400	\$ 6,000	\$ 15	2 400	\$ 6,000	ş	15 4	400 \$	6,000
				\$ 109,000													
1-7 Days	s	30	09	\$ 1,800	\$ 35	09	\$ 2,100	\$ 35	9 9	\$ 2,100	\$ 35	09 9	\$ 2,100	s	35	\$ 09	2,100
2 Weeks	ş	40	72	\$ 2,880	\$ 45	72	\$ 3,240	\$ 45	5 72	\$ 3,240	\$ 45	5 72	\$ 3,240	Ş	45	72 \$	3,240
1 Month	ş	55	282	\$ 15,510	\$ 60	282	\$ 16,920	9 \$) 282	\$ 16,920	9 \$) 282	\$ 16,920	ş	09	282 \$	16,920
2 Months	ş	90	220	\$ 19,800	\$ 95	220	\$ 20,900	\$ 95	5 220	\$ 20,900	\$ 95	5 220	\$ 20,900	ş	95	220 \$	20,900
3 Months	ş	130	258	\$ 33,540	\$ 135	258	\$ 34,830	\$ 135	5 258	\$ 34,830	\$ 135	5 258	\$ 34,830	ş	135	258 \$	34,830
4-12 Months	\$	165	385	\$ 63,525	\$ 170	382	\$ 65,431	\$ 170	385	\$ 65,450	\$ 170	385	\$ 65,450	Ş	170	385 \$	65,450
4009 - Tenant Fees			1,277	\$ 137,055	2	1,277	\$ 143,421		1,277	\$ 143,440	_	1,277	\$ 143,440	0.	1,2	1,277 \$	143,440
4103 - Additional Card Fees	Ş	100	09	\$ 6,000	\$ 105	09	\$ 6,300	\$ 105	09 9	\$ 6,300	\$ 105	09 9	\$ 6,300	\$	105	\$ 09	6,300
4206 - Membership Change Fee	s	3,000	821	821 \$2,463,900	\$3,100		861 \$ 2,669,100	\$3,150		936 \$ 2,948,400	\$3,200		971 \$ 3,107,200	\$3,250		1,031 \$	\$ 3,350,750
4204 - Initial Fee (https://www.bls.gov/)	Ş	3,000	20	\$ 60,000	\$3,100	18	\$ 55,800	\$3,150) 18	\$ 56,700	\$3,200) 20	\$ 64,000	\$3,250		15 \$	48,750
Capital Revenue				\$2,523,900			\$ 2,724,900			\$ 3,005,100			\$ 3,171,200	9		\$	3,399,500
Late Fees	٠	20	3,200 \$	\$ 64,000	\$ 25	3,200	\$ 80,000	\$ 25	3,200	\$ 80,000	\$ 25	3,200	\$ 80,000	\$	25 3,2	3,200 \$	80,000

		2022 112	2023	112	2024 revised	2025		Change in	
	GVR Consolidated	Actual	Actual	Budget	projection	Budget	Ь,	Amount	Percentag
	Full Time Equivalents	0	0	99	0	0	_		reiteiltäg
	Head Count	103	113	117	109	104			
	Member Dues	6,947,340	7,051,930	7,132,750	7,138,742	7,350,040	\$	217,290	3.0
	LC,Trans., Crd Fees.	785,602	740,844	705,541	705,790	729,376	\$	23,835	3.4
	Capital Revenue	3,099,400	2,753,060	3,039,780	2,573,200	2,724,900		(314,880)	-10.4
	Membership Revenue	10,832,342	10,545,834	10,878,071	10,417,732	10,804,316	\$	(73,755)	-0.7
	Programs	90,824	108,503	92,403	300,186 460,000	643,718	\$	551,315	596.6
4	Instructional Recreational Revenue	310,729 401,553	405,592 514,095	393,000 485,403	760,186	480,000 1,123,718	\$	87,000 638,315	131.5
Revenue	Investment Income	372,078	456,354	425,458	489,340	435,000	\$	9,542	2.2
eu	Advertising Income			· · ·	7794				
>	Cell Tower Lease Inc.	43,105	47,478	47,094	48,919	48,919	\$	1,825	3.5
ž	Comm. Revenue	43,105	47,478	47,094	48,919	48,919	\$	1,825	3.9
	Other Income	91,111	86,482	91,072	128,700	173,100	\$	82,028	90.3
	Facility Rent/Leases	21,163	20,822	20,000	25,000	27,500	\$	7,500	37.5
	Café Sales Income Contributed Income			25,000			\$	(25,000)	-100.0
	Other Revenue	112,273	107,304	136,072	153,700	200,600	\$	64,528	47.4
	Total Operating Poyonus	11,761,351	11 671 065	11,972,098	11 960 977	12,612,553	\$	640,455	
	Total Operating Revenue	11,/61,351	11,671,065	11,972,098	11,869,877	12,612,553	\$	640,455	5.3
	Major ProjRep. & Maint.	252,621	426,871	489,202	362,831	206,143	\$	(283,059)	-57.
	Facility Maintenance	235,823	408,591	405,252	257,235	396,230	\$	(9,022)	-2.
	Fees & Assessments	15,423	14,905	5,000	2,000	2,000	\$	(3,000)	-60.
	Utilities	951,134	1,081,395	989,399	1,096,814	1,081,000	\$	91,601	9.
	Depreciation Furniture & Equipment	1,595,311	1,362,706	1,275,000	1,254,412	1,268,520	\$	(6,480)	-0.
	Vehicle Expenses	204,662 88,254	298,233 96,330	268,944 98,000	214,585 109,669	198,963 100,000	\$	(69,981)	-26. 2.
	Facilities & Equipment	3,343,227	3,689,031	3,530,797	3,297,545	3,252,856	_	(277,941)	-7.
	Wages	3,924,322	3,837,632	4,047,813	4,380,816	4,653,287	\$	605,474	15.
	Payroll Taxes	296,565	288,685	323,634	350,465	370,215	\$	46,581	14.
	Benefits	922,239	888,922	964,455	731,001	790,024	\$	(174,431)	-18.
	Personnel	5,143,126	5,015,239	5,335,902	5,462,283	5,813,526	\$	477,624	9.
	Food & Catering	26,193	30,936	21,386	41,249	92,310	\$	70,924	331.
	Recreation Contracts	375,954	368,360	348,685	548,500	712,086	\$	363,401	104.
S	Bank & Credit Card Fees	61,743	73,550	77,000	76,500	81,500	\$	4,500	5.1
Expenses	Program Communications	463,890 107,705	472,846 104,443	96,023	105,793	109,900	\$	438,825 13,877	98.
Ë	Printing	82,151	81,655	103,183	89,159	97,000	\$	(6,183)	-6.
ခွ	Advertising	19,285	28,380	12,920	18,703	18,000	\$	5,080	39.
×	Communications	209,141	214,478	212,126	213,655	224,900	\$	12,774	6.
Ш	Supplies	418,998	547,041	557,458	505,574	547,100	\$	(10,358)	-1.
	Postage	18,212	17,587	17,921	21,825	19,500	\$	1,579	8.
	Dues & Subscriptions	15,623	13,564	17,091	14,153	14,900	\$	(2,191)	-12.
	Travel	9,163	2,340	10,945	3,858	9,700	\$	(1,245)	-11.
	Other Operating Expense	130,526	124,799	105,649	103,929	101,600	\$	(4,049)	-3.
	Operations	592,522	705,331	709,064	649,339	692,800	\$	(16,264)	-2.
	Information Technology Professional Fees	88,338 239,207	161,641 304,543	136,781 213,816	144,978 148,670	137,041 170,500	\$	260 (43,316)	0. -20.
	Commercial Insurance	338,380	340,565	354,812	376,495	417,185	\$	62,373	17.
	Taxes	53,308	77,862	33,000	54,623	53,000	\$	20,000	60.
	Conferences & Training	26,507	14,894	34,146	7,322	25,750	\$	(8,396)	-24.
	Employee Recognition	14,111	13,872	21,500	14,042	12,500	\$	(9,000)	-41.
	Marketing Expenses		· :	5,000	<u> </u>		\$	(5,000)	-100.
	Corporate Expenses	759,851	913,377	799,055	746,130	815,976	\$	16,921	2.
	Total OperatingExpenses	10,511,758	11,010,302	11,034,015	11,035,200	11,685,954	\$	651,939	5.
Net	Gross surplus(Rev-Exp)/ Net Cash F	1,249,594	660,763	938,083	834,677	926,599	\$	(11,484)	-1.
Z	Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations	1,249,594	660,763	938,083	834,677	926,599	\$	(11,484)	-1.
							<u> </u>	\//	
	Capital Outlay - Non Reserve Capital Transfer to Initatives Fund	192,930 623,580	43,980 559,835	277,000 610,956	53,314 516,655	22,841 554,208			
	Transfer of Prior Surplus to Initatives	12,559	428,596	010,930	510,055	334,200			
	Transfer to MRR A Fund	1,132,047	1,179,941	1,220,295	1,220,295	1,300,102			
	Transfer to MRR B Pool Fund	270,472	289,405	299,400	299,400	320,358			
	Excess Revenues over Total Expenditures,								
	Transfers & Non Reserve Capital	3,481,182	3,162,520	3,345,734	2,924,341	3,124,108			

Member Dues	Budget	Change in	1	2025	11	2024	2023	2022		
Member Dus	FY 25	FY 24 to		112	2024 revised projection	112	112	112	Operating Fund	
	Percentag	Amount		Budget	p. 0,000	Budget	Actual	Actual		
Member Dues	. 11									1
	3.0	217,290	\$	7,350,040	7,138,742	7,132,750	7,051,930	6,947,340		
Membership Revenue	3.4	23,835	\$	729,376	705,790				LC,Trans., Crd Fees.	
Programs	-10.4		\$							
Instructional 310.729 405.592 393.000 480.000 480.000 587.000	-0.7	(73,755)	\$	10,804,316	10,417,732	10,878,071	10,545,834	10,832,342	Membership Revenue	
Recreational Revenue	596.6	551,315	\$	643,718	300,186	92,403	108,503	90,824	Programs	
The symbol	22.1	87,000	\$	480,000	460,000	393,000	405,592	310,729	Instructional	
Other Income	131.5	638,315	\$	1,123,718	760,186	485,403	514,095	401,553	Recreational Revenue	O
Other Income	2.2	2,624	\$	119,625	134,568	117,001	159,691	67,537	Investment Income	2
Other Income				-	****	-	121.10		Advertising Income	e
Other Income	3.9	1,825	\$	48,919	48,919	47,094	47,478	43,105		>
Other Income	3.9	1,825	\$	48,919	48,919	47,094	47,478	43,105	Comm. Revenue	å
Café Sales Income Contributed Income 11,273 107,304 136,072 153,700 200,600 Charling Revenue 11,273 107,304 136,072 153,700 200,600 Charling Revenue 11,273 107,304 136,072 153,700 200,600 Charling Revenue 11,275 11,274,402 11,663,641 11,515,105 12,297,178 Charling Revenue 11,275,000 11,274,402 11,663,641 11,515,105 12,297,178 Charling Revenue 11,275,000 11,274,402 11,663,641 11,515,105 12,297,178 Charling Revenue 123,645 349,848 489,202 362,831 206,143 5 (283,059) Facility Maintenance 255,823 397,335 405,522 257,235 396,230 5 (9,022) Fees & Assessments 15,473 14,905 5,000 2,000 2,000 2,000 5 (9,022) Fees & Assessments 15,473 14,905 5,000 1,096,814 1,081,000 5 (9,022) Fees & Assessments 197,048 210,599 88,399 1,096,814 1,081,000 5 (6,981) Vehicle Expenses 88,254 96,330 88,000 109,669 100,000 Furniture & Equipment 197,048 210,599 268,944 214,585 198,963 5 (69,981) Vehicle Expenses 88,254 96,330 88,000 109,669 100,000 Furniture & Equipment 3,316,637 3,313,118 35,0797 3,279,555 3,252,555 5 (277,941) Facilities & Equipment 3,316,637 3,313,118 3,350,797 3,379,755 3,252,555 5 (277,941) Facilities & Equipment 3,316,637 3,353,707 3,350,797 3,379,755 3,252,555 5 (277,941) Facilities & Equipment 3,316,637 3,383,702 4,079,813 4,380,816 4,633,87 5 (65,748 4) Facilities & Equipment 3,316,637 3,383,702 4,079,813 4,380,816 4,533,87 5 (65,748 4) Facilities & Equipment 3,316,637 3,383,87 5,300,465 373,001 5 (65,748 4) Facilities & Equipment 3,316,637 3,383,890 3,386 5 34,500 77,100 79,002 4 5 (77,481 4) Facilities & Equipment 3,431,66 5 (501,523) 5,35,902 5,462,233 5,813,526 5 (77,741 4) Facility Assessment 3,432,40 1,433 4 (407,813 4) 1,430,40 5 (407,481 4) Facilities & Equipment 3,431,66 5 (501,523) 5,462,233 5,813,526 5 (77,4431 4) Facilities & Equipment 3,431,66 5 (501,523) 5,462,233 5,813,526 5 (77,4431 4) Facilities & Equipment 4,432,434 5 (407,813 4) 1,430,44 5 (407,814 4) Facilities & Equipment 4,432,434 5 (407,814 4) 1,430,44 5 (407,814 4) Facilities & Equipment 4,432,4	90.1	82,028	\$	173,100	128,700	91,072	86,482	91,111	Other Income	ш.
Contributed Income	37.5	7,500	\$	27,500	25,000	20,000	20,822	21,163	Facility Rent/Leases	
Major ProjRep. & Maint. 233,645 349,848 489,202 362,831 206,143 5 (283,059)	-100.0	(25,000)	\$	-	1,1 - 1	25,000	1,1-	-	Café Sales Income	
Major ProjRep. & Maint. 233,645 349,848 489,202 362,831 206,143 5 (283,079)		-					-			
Major ProjRep. & Maint. 233,645 349,848 489,202 362,831 206,143 5 (283,059) Facility Maintenance 235,823 397,335 405,252 257,235 396,230 5 (9,022) Fees & Assessments 15,423 1,49.05 5,000 2,000 2,000 5 (3,000) Utilities 951,134 1,081,395 898,399 1,096,814 1,180,100 5 (6,800) Furniture & Equipment 197,048 210,599 268,944 214,385 198,963 5 (69,981) Vehicle Expenses 88,254 96,330 98,000 109,569 100,000 5 (2,000) Facilities & Equipment 3,316,637 3,513,138 3,30,797 3,297,545 3,252,856 5 (277,941) Wages 3,924,322 3,837,632 4,047,813 4,380,816 4,653,287 605,474 Payroll Taxes 226,555 288,885 322,644 350,465 370,215 5 (46,881) Personel 5,143,126 5,015,239 5,385,900 5,462,283 5,813,526 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,813,526 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,813,526 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,833,525 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,833,525 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,333,500 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,333,500 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,333,500 5 (47,841) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,333,900 5 (47,941) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,333,900 5 (47,941) Personel 5,143,126 5,015,239 5,335,900 5,462,283 5,363,401 Personel 5,143,126 5,143,126 5,144,120 5,445 Personel 5,143,126 5,143,126 5,144,120 5,445 Persone	47.4	64,528	\$	200,600	153,700	136,072	107,304	112,273	Other Revenue	
Facility Maintenance	5.4	633,537	\$	12,297,178	11,515,105	11,663,641	11,374,402	11,456,810	Total Operating Revenue	
Facility Maintenance	-57.9	(283.059)		206 143	362 831	489 202	340 848	233 645	Major Proj -Pen & Major	
Fees & Assessments	-2.2	, , , , ,								
	-60.0									
Personal	9.3								1111 11	
Vehicle Expenses	-0.	(6,480)	\$	1,268,520					Depreciation	
Facilities & Equipment 3,316,637 3,513,118 3,530,797 3,297,545 3,252,856 \$ (277,941)	-26.	(69,981)	\$	198,963	214,585	268,944	210,599	197,048	Furniture & Equipment	
Wages 3,924,322 3,837,632 4,047,813 4,380,816 4,653,287 5 605,474	2.0	2,000	\$	100,000	109,669	98,000	96,330	88,254	Vehicle Expenses	
Payroll Taxes 296,565 288,685 323,634 350,465 370,215 \$ 46,581	-7.5	(277,941)	\$	3,252,856	3,297,545	3,530,797	3,513,118	3,316,637	Facilities & Equipment	
Personnel 5,143,126 5,015,239 5,335,902 5,462,283 5,813,526 5,477,624 7,0024	15.0	605,474	\$	4,653,287	4,380,816	4,047,813	3,837,632	3,924,322	Wages	
Personnel	14.4			370,215	350,465	323,634	288,685	296,565	Payroll Taxes	
Food & Catering 26,193 30,936 21,386 41,249 92,310 \$70,924 Recreation Contracts 375,954 368,360 348,685 548,500 712,086 \$363,401 Bank & Credit Card Fees 61,743 773,550 77,000 76,500 81,500 \$4,500 Frogram 463,890 472,846 447,071 666,249 885,896 \$438,825 \$48,825 \$10,700 \$10,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 105,793 109,900 \$13,877 \$104,443 96,023 103,833 89,159 97,000 \$1,624 \$104,443 \$104,443 \$121,216 \$213,655 \$224,900 \$12,774 \$104,443	-18.3					964,455				
Recreation Contracts 375,954 368,360 348,685 548,500 712,086 \$363,401 Bank & Credit Card Fees 61,743 73,550 77,000 76,600 81,500 \$4,500 Program 463,890 472,846 447,071 666,249 885,896 \$488,825 Communications 107,705 104,443 96,023 105,793 109,900 \$1,3877 Printing 82,151 81,655 103,183 89,159 97,000 \$6,183 Advertising 19,285 28,380 12,920 18,703 18,000 \$5,080 Communications 209,141 214,478 212,126 213,655 224,900 \$12,774 Supplies 391,150 527,959 557,458 505,574 547,100 \$1,0358 Postage 18,212 17,587 17,921 21,825 19,500 \$1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$1,279 Travel 9,163 2,340 10,945 3,858 9,700 \$1,2479 Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$7,764 Information Technology 80,826 157,210 136,781 144,978 137,041 \$260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$4,8316 Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$6,2373 Taxes 53,308 77,862 33,000 54,623 53,000 \$2,0000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$63,936 Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$9,000 Marketing Expenses 75,339 908,946 799,055 746,130 815,796 \$60,000 Total OperatingExpenses 75,339 908,946 799,055 746,130 815,796 \$60,000 Marketing Expenses	9.0		_			5,335,902	5,015,239	5,143,126		
Bank & Credit Card Fees 61,743 73,550 77,000 76,500 81,500 \$4,500 Program 463,890 472,846 447,071 666,249 885,896 \$438,825 Communications 107,705 104,443 96,023 105,793 109,900 \$1,3,877 Printing 82,151 81,655 103,183 89,159 97,000 \$6,61,833 Advertising 19,285 28,380 12,920 18,703 18,000 \$5,080 Communications 209,141 214,478 212,126 213,655 224,900 \$1,2774 Supplies 391,150 527,959 557,458 505,574 547,100 \$1,03581 Postage 18,212 17,587 17,921 21,825 19,500 \$1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$(2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$(1,245) Investment Fees Expense 44,087 45,614 23,149 28,299 27,600 \$4,451 Information Technology 80,826 157,210 136,781 144,978 137,041 \$260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$(43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$62,373 Taxes 33,308 77,862 33,000 \$5,4623 \$5,000 \$2,0000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$(8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$(9,000) Marketing Expenses 5,000 5 (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$16,921 Total Operating Expenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$60,439 Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,955 516,655 547,770 Transfer to Initatives Fund 623,580 559,835 610,955 516,655 547,770 Transfer to Initatives Fund 623,580 559,835 610,955 516,655 547,770 Transfer to Initatives Fund 12,599 428,596 - 1,202,295 1,300,100	331.0									
Program	104.									
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 \$ (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash F 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer to Prior Surplus to Initatives 12,559 428,596 Transfer to MRR A Fund 1,132,047 1,179,941 1,20,295 1,20,095 1,300,100	98.		_							S
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 \$ (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash Fi 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer to MRR A Fund 1,132,047 1,179,941 1,20,295 1,220,295 1,300,102	14.		_							Se
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 \$ (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash Fi 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer to MRR A Fund 1,132,047 1,179,941 1,20,295 1,220,295 1,300,102	-6.									Ë
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 \$ (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash Fi 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer to MRR A Fund 1,132,047 1,179,941 1,20,295 1,220,295 1,300,102	39.									e
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579 Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 607,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 \$ (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash Fi 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer to MRR A Fund 1,132,047 1,179,941 1,20,295 1,220,295 1,300,102	6.		_							×
Postage 18,212 17,587 17,921 21,825 19,500 \$ 1,579	-1.		Ś						Supplies	ш
Dues & Subscriptions 15,623 13,564 17,091 14,153 14,900 \$ (2,191) Travel 9,163 2,340 10,945 3,858 9,700 \$ (1,245) Investment Fees Expense 44,087 45,614 23,149 28,929 27,600 \$ 4,451 Operations 478,235 667,064 626,564 574,339 618,800 \$ (7,764) Information Technology 80,826 157,210 136,781 144,978 137,041 \$ 260 Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 752,339 908,946 799,055 746,130 815,976 \$ (60,439) Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 Gross surplus(Rev-Exp)/ Net Cash F 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 7740,645 7740	8.									
Investment Fees Expense	-12.	(2,191)	\$	14,900	14,153	17,091	13,564	15,623	Dues & Subscriptions	
Departions	-11.	(1,245)	\$	9,700	3,858	10,945	2,340	9,163	Travel	
Information Technology	19.	4,451	\$	27,600	28,929	23,149	45,614	44,087	Investment Fees Expense	
Professional Fees 239,207 304,543 213,816 148,670 170,500 \$ (43,316) Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes 53,308 77,862 33,000 54,623 53,000 \$ 20,000 Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396) Employee Recognition 14,111 13,872 21,500 14,042 12,500 \$ (9,000) Marketing Expenses 5,000 5 (5,000) Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921 Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439	-1.	(7,764)	\$	618,800	574,339	626,564	607,064	478,235	Operations	
Commercial Insurance 338,380 340,565 354,812 376,495 417,185 \$ 62,373 Taxes	0.	260	\$	137,041	144,978	136,781	157,210	80,826		
Taxes	-20.	(43,316)		170,500	148,670	213,816	304,543	239,207	Professional Fees	
Conferences & Training 26,507 14,894 34,146 7,322 25,750 \$ (8,396)	17.								and the second s	
Employee Recognition	60.								1.0	
Marketing Expenses	-24.									
Corporate Expenses 752,339 908,946 799,055 746,130 815,976 \$ 16,921	-41. -100.			12,500	14,042		13,872	14,111		
Total OperatingExpenses 10,363,369 10,731,691 10,951,515 10,960,200 11,611,954 \$ 660,439 Gross surplus(Rev-Exp)/ Net Cash Fi 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Unrea. Gain/Loss on Invest. Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902) Capital Outlay - Non Reserve Capital 192,930 43,980 227,000 3,314 22,489 Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer of Prior Surplus to Initatives 11,132,047 1,179,941 1,220,295 1,220,295 1,300,102	2.			815.976	746 130		908 946	752 339		
Gross surplus(Rev-Exp)/ Net Cash F 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902)	6.									
Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902)	-3.									<u>.</u>
Accrual Basis Net from Operations 1,093,442 642,711 712,126 554,905 685,224 \$ (26,902)									Unrea. Gain/Loss on Invest.	Ne
Transfer to Initatives Fund 623,580 559,835 610,956 516,655 547,770 Transfer of Prior Surplus to Initatives 12,559 428,596 - <td< td=""><td>-3.</td><td>(26,902)</td><td>\$</td><td>685,224</td><td>554,905</td><td>712,126</td><td>642,711</td><td>1,093,442</td><td>Accrual Basis Net from Operations</td><td></td></td<>	-3.	(26,902)	\$	685,224	554,905	712,126	642,711	1,093,442	Accrual Basis Net from Operations	
Transfer of Prior Surplus to Initatives 12,559 428,596 - - - - Transfer to MRR A Fund 1,132,047 1,179,941 1,220,295 1,220,295 1,300,102										
Transfer to MRR A Fund 1,132,047 1,179,941 1,220,295 1,220,295 1,300,102				547,770	516,655	610,956				
				1,300,102	1,220,295	1,220,295				
Excess Revenues over Total Expenditures,										

		2022	2023	2024	2024	2025			Budget
	Initiatives	112	112	112	2024 revised projection	112		FY 24 to	FY 25
		Actual	Actual	Budget		Budget	Am	ount	Percentag
	Full Time Equivalents								
	Head Count Member Dues					-	\$	1	
	LC,Trans., Crd Fees.						\$	-	
	Capital Revenue						\$	-	
	Membership Revenue		• • • • • • • • • • • • • • • • • • • •				\$	-	
	Programs						\$	7	
4	Instructional Recreational Revenue		-	1 - 2			\$		
Revenue	Investment Income		54,406	62,117	71,444	63,510	\$	1,393	2.
		66,431	34,400	62,117	71,444	63,310	7	1,333	
)e	Advertising Income								
e	Cell Tower Lease Inc. Comm. Revenue		-				\$	-	
22	Other Income		-		-		\$	<u> </u>	
	Facility Rent/Leases						\$		
	Café Sales Income						\$	_	
	Contributed Income						\$	-	
	Other Revenue	-	: : : -		: ': -		\$	-	
	Total Operating Revenue	66,431	54,406	62,117	71,444	63,510	\$	1,393	2
	Total Operating Nevenue	00,431	34,400	02,117	71,444	03,510	7	1,333	
	Major ProjRep. & Maint.						\$	-	
	Facility Maintenance						\$	-	
	Fees & Assessments						\$		
	Utilities						\$		
	Depreciation Furniture & Equipment						\$	-	
	Vehicle Expenses						\$	-	
	Facilities & Equipment	-		-	1-1	-	\$		
	Wages						\$		
	Payroll Taxes						\$	-	
	Benefits	×					\$	-	
	Personnel	-	^::	-	1011.	-	\$		
	Food & Catering						\$	- "	
	Recreation Contracts						\$	-	
S	Bank & Credit Card Fees Program						\$		
Expenses	Communications						\$		
	Printing						\$		
90	Advertising						\$	-	
×	Communications	*			-	* .	\$	-	
Ш	Supplies						\$		
	Postage						\$		
	Dues & Subscriptions						\$	-	
	Travel	16 468	46.224	45.555	45.450	44.040	\$	- (4.747)	40
	Investment Fees Expense Operations	16,468	16,324 16,324	16,665 16,665	15,150 15,150	14,948	\$	(1,717) (1,717)	-10
	Information Technology	10,400	10,324	10,005	13,130	14,540	\$	-	10
	Professional Fees						\$	-	
	Commercial Insurance						\$		
	Taxes						\$	-	
	Conferences & Training						\$	-	
	Employee Recognition						\$	-	
	Marketing Expenses Corporate Expenses				-		\$		
	Total OperatingExpenses	16,468	16,324	16,665	15,150	14,948		(1,717)	
٠	Gross surplus(Rev-Exp)/ Net Cash F	49,963	38,082	45,452	56,294	48,562	\$	3,110	6
Net	Unrea. Gain/Loss on Invest.	77,703	30,002	43,432	30,234	40,302	7	3,110	0
_	Accrual Basis Net from Operations	49,963	38,082	45,452	56,294	48,562	\$	3,110	6
	Beginning Balance Initiaties Fund	2,166,737	2,531,557	1,750,056	1,750,056	602,670			
	Capital Purchases	(530,924)	(1,898,235)	(1,865,000)	(1,720,335)	(943,000)			
	Revenue over Expenditures Transfer to Initatives Fund for Capital Trans	49,963 623,580	38,082 559,835	45,452 610,956	56,294 516,655	48,562 554,208			
	Transfer to initatives rund for Capital Trans Transfer of Prior Surplus into Initatives	12,559	428,596	010,550	310,033	334,200			
	Transfer of Emergency Funds to Initiatives	467,156							
	Unrealized Gain (Loss) on Investment	(257,514)	90,221						
	Ending Balance Initiatives Fund	2,531,557	1,750,056 ument 2025 page 41	541,464	602,670	262,440			

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100	Maintananas Danain 8	2022 2023		2024		2025	Change in Budget FY 24 to FY 25		
	Maintenance Repair &	112 112		112	2024 revised projection	112			
	Replace	Actual	Actual	Budget	projection	Budget	Amount	Percentag	
	Full Time Equivalents		***						
	Member Dues								
	LC,Trans., Crd Fees.						\$ -		
	Capital Revenue						\$ -		
	Membership Revenue	1.1			1	-	\$ -		
	Programs	L					\$ -		
	Instructional			**********	1		\$ -		
<u>e</u>	Recreational Revenue			W 1 12 1	-		\$ -		
Revenue	Investment Income	206,177	211,483	214,005	246,138	218,805	\$ 4,800	2	
Š.	Advertising Income								
Ø	Cell Tower Lease Inc. Comm. Revenue						\$ -	-	
œ	Other Income						\$ -		
	Facility Rent/Leases						\$ -		
	Café Sales Income						\$ -		
	Contributed Income		7 1	1000	. :		\$ -		
	Other Revenue		-		-		\$ -		
	Total Operating Revenue	206,177	211,483	214,005	246,138	218,805	\$ 4,800	2	
	Major Proj. Pop. 9 Major	10.076	77.022				·		
	Major ProjRep. & Maint. Facility Maintenance	18,976	77,023 11,256				\$ -		
	Fees & Assessments		11,230				\$ -		
	Utilities						\$ -		
	Depreciation						\$ -		
	Furniture & Equipment	7,614	87,634				\$ -		
	Vehicle Expenses Facilities & Equipment	26,590	175,913	· ·	1.4		\$ -		
	Wages	26,590	1/5,913		-		\$ -		
	Payroll Taxes						\$ -		
	Benefits						\$ -		
	Personnel	-	- 1	-	1,2 1	-	\$ -		
	Food & Catering						\$ -		
	Recreation Contracts Bank & Credit Card Fees						\$ -		
S	Program						\$ -		
Expenses	Communications						\$ -		
E .	Printing						\$ -		
ď	Advertising						\$ -		
×	Communications	-	-	-		-	\$ -		
	Supplies Postage	27,848	19,082				\$		
	Dues & Subscriptions						\$ - \$ -		
	Travel						\$ -		
	Investment Fees Expense	55,542	54,380	57,090	51,900	51,208	\$ (5,882)	-10	
	Operations	83,390	73,462	57,090	51,900	51,208	\$ (5,882)	-10	
	Information Technology	7,512	4,431				\$ -		
	Professional Fees Commercial Insurance						\$ -		
	Taxes						\$ -		
	Conferences & Training						\$ -		
	Employee Recognition						\$ -		
	Marketing Expenses Corporate Expenses	7 513	4 424	-			\$ -		
	Total OperatingExpenses	7,512	4,431	E7 000	- F4.000	F4 200	\$ -		
	Gross surplus(Rev-Exp)/ Net Cash F	117,492	253,806	57,090	51,900	51,208	\$ (5,882)		
Net	Unrea. Gain/Loss on Invest.	88,685	(42,323)	156,915	194,238	167,597	\$ 10,682	6.	
_	Accrual Basis Net from Operations	88,685	(42,323)	156,915	194,238	167,597	\$ 10,682	6.	
	Beginning Balance MRR-A Fund	8,025,718	7,043,208	7,175,602	7,175,602	6,849,424			
	Capital Purchases	(1,089,453)	(1,466,751)	(1,740,711)	(1,740,711)	(2,240,340)			
	Revenue over Expenditures MRR Funding Transfer from Operating	88,685 1,132,047	(42,323) 1,179,941	156,915 1,220,295	194,238 1,220,295	167,597 1,300,102			
	Unrealized Gain (Loss) on Investment	(1,113,789)	461,527			1,300,102			
	Ending Balance MRR-A Fund	7,043,208	7,175,602	6,812,101	6,849,424	6,076,783			

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111	18 B 1 1 2 2 1 18 18 18	2022	2023	2024		2025		Change i	n Budget
MRR B Pools		112 112		112	2024 revised	112	FY 24 to FY 25		
	WIRK D POOIS	Actual	Actual	Budget	projection	Budget	L	mount	Percentag
	Full Time Equivalents								
	Head Count								
	Member Dues LC,Trans., Crd Fees.						\$	-	
	Capital Revenue Membership Revenue						\$	-	
	Programs			-			\$		
	Instructional						\$		
d)	Recreational Revenue		-		-		\$	_	
Ž	Investment Income	20,236	19,478	20,422	23,488	20,880	\$	458	2.
Revenue	Advertising Income Cell Tower Lease Inc.						\$		
e e	Comm. Revenue		-		-		\$	-	
	Other Income		1 .1		1 1 11 11 11		\$		
	Facility Rent/Leases						\$	-	
	Café Sales Income						\$	-	
	Contributed Income	11100					\$	-	
	Other Revenue		-	. 104 160	-		\$	-	
	Total Operating Revenue	20,236	19,478	20,422	23,488	20,880	\$	458	2
	Major ProjRep. & Maint.						\$	-	
	Facility Maintenance						\$	1	
	Fees & Assessments						\$	-	
	Utilities Depreciation						\$	-	
	Furniture & Equipment						\$	-	
	Vehicle Expenses						\$		
	Facilities & Equipment			-		-	\$		
	Wages	1,27,1	/ 1				\$	-	
	Payroll Taxes						\$	-	
	Benefits						\$	-	
	Personnel			-		-	\$		
	Food & Catering Recreation Contracts						\$	-	
	Bank & Credit Card Fees						\$	-	
S S	Program					-	\$:
Expenses	Communications						\$		
ב	Printing						\$	-	
ă	Advertising						\$		
×	Communications	-	1000-	-		-	\$	-	
ш	Supplies						\$	****	
	Postage						\$	-	
	Dues & Subscriptions Travel						\$		
	Investment Fees Expense	9,774	5,269	5,528	5,025	4,958	\$	(570)	-10
	Operations	9,774	5,269	5,528	5,025	4,958	\$	(570)	-10
	Information Technology					**********	\$	-	
	Professional Fees						\$		
	Commercial Insurance						\$	1	
	Taxes						\$		
	Conferences & Training Employee Recognition						\$	-	
	Marketing Expenses						\$		
	Corporate Expenses	-		-		-	\$	1	
	Total OperatingExpenses	9,774	5,269	5,528	5,025	4,958	\$	(570)	
Net	Gross surplus(Rev-Exp)/ Net Cash F Unrea. Gain/Loss on Invest.	10,462	14,209	14,895	18,463	15,922	\$	1,028	6.
_	Accrual Basis Net from Operations	10,462	14,209	14,895	18,463	15,922	\$	1,028	6.
	Beginning Balance MRR-B Pool Fund	1,083,705	576,963	814,765	814,765	1,247,737			
	Capital Purchases	(787,676)	(108,039)	,		(1,559,017)			
	Revenue over Expenditures Transfer to MRR B Pool Fund	10,462 270,472	14,209 289,405	14,895 299,400	18,463 299,400	15,922 320,358			
	Unrealized Gain (Loss) on Investment	(18,172)	42,227	115,109	115,109	-			
	Ending Balance MRR-B Pool Fund	576,963	814,765	1,244,169	1,247,737	25,000			

		2022	2023		2024 revised projection	2025	Change in Budget FY 24 to FY 25		
	Emergncy Fund	112	112			112			
	Kas uit" Ka	Actual	Actual	Budget		Budget	An	nount	Percentag
	Full Time Equivalents								
	Member Dues						\$		
	LC,Trans., Crd Fees.						\$		
	Capital Revenue						\$	-	
	Membership Revenue	·				-	\$	· · ·	
	Programs						\$	-	
	Instructional						\$		
<u>o</u>	Recreational Revenue	11.11	-	12713	-	3001 x -1 x 10	\$	-	7777
Revenue	Investment Income	11,697	11,296	11,913	13,702	12,180	\$	267	2.2
<u>a</u>	Advertising Income								
6	Cell Tower Lease Inc.						\$	-	
ď	Comm. Revenue	-	-	-	-		\$	-	
	Other Income						\$		
	Facility Rent/Leases Café Sales Income						\$		
	Contributed Income						\$		
	Other Revenue		-	1 1 1- 1	-	1 1	\$	-	
	T. 1.1.0								
	Total Operating Revenue	11,697	11,296	11,913	13,702	12,180	\$	267	2.2
	Major ProjRep. & Maint.						\$		
	Facility Maintenance						\$		
	Fees & Assessments						\$	-	
	Utilities						\$	-	
	Depreciation						\$	-	
	Furniture & Equipment						\$	-	
	Vehicle Expenses						\$		
	Facilities & Equipment Wages						\$		
	Payroll Taxes						\$	-	
	Benefits						\$	-	
	Personnel		1 2 2 1	-	1000	-	\$	1-1	
	Food & Catering						\$	-	
	Recreation Contracts						\$	-	
S	Bank & Credit Card Fees						\$	-	
e e	Program						\$	-	
Ë	Communications Printing						\$	-	
e	Advertising						\$	-	
Expenses	Communications	-		-		-	\$	-	
Ш	Supplies						\$	-	
	Postage						\$	-	
	Dues & Subscriptions						\$	-	
	Travel Investment Fees Expense	4.655	2 212	2 240	2.025	2.000	\$	(222)	-10.3
	Operations	4,655 4,655	3,212 3,212	3,218 3,218	2,925 2,925	2,886	\$	(332)	-10.3
	Information Technology	1,000		0,220	2,525	2,000	\$	- (552)	10.0
	Professional Fees						\$	-	
	Commercial Insurance						\$	-	
	Taxes						\$	-	
	Conferences & Training						\$	-	
	Employee Recognition Marketing Expenses						\$		
	Corporate Expenses		-		- 1		\$		
	Total OperatingExpenses	4,655	3,212	3,218	2,925	2,886	\$	(332)	
Net	Gross surplus(Rev-Exp)/ Net Cash F	7,042	8,084	8,696	10,777	9,294	\$	599	6.9
Z	Accrual Basis Net from Operations	7,042	8,084	8,696	10,777	9,294	\$	599	6.9
	Beginning Balance Emergency Fund	1,170,653	490,701	560,194	560,194	570,971			
	Transfer to Initatives Fund Revenue over Expenditures	(467,156) 7,042	8,084	8,696	10 777	9,294			
	Unrealized Gain (Loss) on Investment	(219,838)	61,409	-	10,777	9,294			
		490,701	560,194	568,890	570,971	580,265			

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